



SEPA

NEWS

SOUTHEAST PROPANE ALLIANCE

OCTOBER 2023



FALL MEETING IN ASHEVILLE

PAGE 22

WHAT IS THE REAL POINT OF TRANSFER?

PAGE 10

NC PERF 2023–2024: SAFE INSTALLATION OF APPLIANCES REBATE FORM

PAGE 19

2023–2024 GA PROPANE COMMISSION SAFE APPLIANCE REBATE FORM

PAGE 27

BLT Tanks LLC

800-753-5467

BLTTanks.com



Selling & Refurbishing Propane Tanks Since 1994

100 % Family Owned, Operated, and Funded in the USA



Rebuilt Tanks

250 gal \$725-\$925

330 gal \$875-\$1075

500 gal \$1295-\$1775

1000 gal \$2200-\$2850

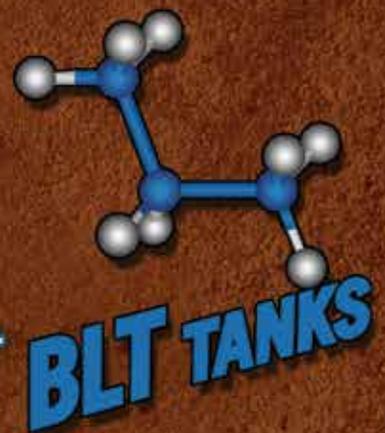
*All prices are plus freight.

Other sizes and conditions available.

Warranty on all rebuilt tanks.

Storage tank inventory updated frequently at BLTTanks.com

Prices are subject to change



**WE PURCHASE GOOD & JUNK TANKS
IN LOAD LOTS NATIONWIDE**

Looking for a reliable, customized supply plan?

Crestwood offers experienced NGL professionals committed to creating reliable, yet flexible supply plans that meet your needs.

Things you may not know about Crestwood:

- Assets include Tirzah, SC, pipeline connected with storage and truck racks, Heath Springs, SC, equipped with storage, truck and rail rack, and Rose Hill, NC, a rail to truck terminal.
- One of the largest shippers of propane on the Dixie Pipeline.
- Manages over 350,000 bbls/day of propane across the country with assets connected to major supply hubs.
- One of the largest truck and rail propane fleets in the country, with over 250 trucks and 2,000 rail cars.
- Offers flexible price risk management solutions.



Want to know more?

Call today for help with supply programs, index pricing agreements, fixed price and option hedges or our transportation and storage capabilities.



Crestwood[®]

Connections for America's Energy[®]

Max Johnson

Director, Supply & Marketing — Southeast
Max.Johnson@crestwoodlp.com

D: (816) 329.5316

C: (913) 972.5721

ICE ID: mjohnson31

Elizabeth Wilkerson

Marketing and Asset Manager — Southeast
Elizabeth.Wilkerson@crestwoodlp.com

D: (816) 714.5471

C: (413) 464.2095

ICE ID: ewilkerson

Gardner Marsh + Propane Trucks & Tanks

From Brass To Bobtails:
Delivering Quality, Service, & Dependability



Gardner Marsh Gas Equipment Co.

Raleigh, NC and Florence, SC
NC: (800) 334-9245 SC: (800) 868-8988
www.gardnermarsh.com



American Hearth has a look and budget for all of your customers! Their vent-free log sets create a consistent, controlled heat with the look of a wood-burning fire. Ask about American Hearth log sets at Gardner Marsh!

Your Value Added Distributor For Gas Equipment & Appliances
Family Owned & Operated Since 1961



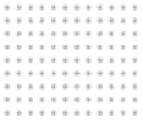
Propane Trucks & Tanks, Inc.

Apex, NC: (888) 362-5150
www.propanetrucksandtanks.com

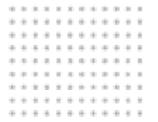
Services Include:

Propane Bobtails (New & Re-chassis)
Cylinder Exchange Trucks
Service & Crane Trucks
Bobtail and Transport Repairs and Service
Required MC-331/DOT Tank & Equipment Inspections
Meter Proving/Calibration
Technical Support
Blasting and Painting
Large Inventory of Parts for Repair or Ordering

Don't see what you need here?
Call us today to discuss your needs!



WHAT'S INSIDE?



FEATURES

- 10.....What is the Real Point of Transfer?
- 13.....Propane is the Winner on the Ticket
- 14.....Midyear Update–Women in Propane
- 16.....G&B Energy Event Breaks Fundraising Record Again
- 19.....NC PERF 2023–2024:
Safe Installation of Appliances Rebate Form
- 22.....Fall Meeting in Asheville
- 27.....2023–2024 GA Propane Commission
Safe Appliance Rebate Form
- 30.....SEPATEC CETP Training



DEPARTMENTS

- 06.....Chairman’s Letter
- 09.....President’s Letter
- 30.....What’s Wrong with This Picture?



PUBLISHED FOR

Southeast Propane Alliance
5109 Hollyridge Drive
Raleigh, NC 27612
p. 919-787-8485
f. 919-781-7481

PUBLISHED BY

E&M Consulting, Inc.
p. 800-572-0011
www.emconsultinginc.com



MANAGERS

Caleb Tindal & Kayla Grams

LAYOUT & DESIGN

Dan Opheim

COPY EDITOR

Victoria Luing

To submit editorial or request info—email lauralee@southeastpropane.org or call 919-787-8485.

For advertising information, email advertising@eandmsales.com or call 800-572-0011.

PLEASE NOTE: Editorial and contents of this magazine reflect the records of the Southeast Propane Alliance (SEPA). SEPA has done their best to provide useful and accurate information, but please take into account that some information does change. E&M Consulting, Inc., publishers, and SEPA take no responsibility for the accuracy of the information printed, inadvertent omissions, printing errors, nor do they endorse products and services. We take no responsibility regarding representations or warranties concerning the content of advertisements of products/services for a particular use, including all information, graphics, copyrighted materials, and assertions included in the advertisements. The reader is advised to independently check all information before basing decisions on such information. Any views or opinions expressed in this publication are those of the authors and do not necessarily reflect the views of E&M Consulting, Inc., publishers.





BY TYLER MISEL,
SEPA CHAIRMAN

CHAIRMAN'S LETTER

GREETINGS, MEMBERS!

>> **Happy fall, everyone!** We had a great time at the Fall Board Meeting in Asheville. I want to throw out a big thanks to the SEPA staff for making it a fun experience. I also want to thank all of the folks who came out to the meeting for the first time. It is involvement by the SEPA Members that makes our association great. We had some great sessions and a great turnout. Kate Gaziano, from NPGA, came and gave a report on NPGA's current activities and initiatives. Bridget Kidd and Kirstain McArde also attended the meeting, hailing from PERC, with an update on the Council's happenings.

Looking forward to the winter holiday season, dates and locations have been set for the different state luncheons. More specific details for those are forthcoming.

The SEPA website refresh is complete and looks great. If you've not taken a few minutes to browse it, I would highly suggest it. There are links to all of the other industry-related organizations that are relevant.

Our next Board Meeting will be held during the Southeastern Expo in Charlotte, North Carolina, next spring. Hope to see you there! 🔥

Thanks!

Tyler Misel

SEPA Chairman

BOARD OF DIRECTORS

23

STAFF

John R. Jessup, *President/CEO*
Dave Donahue, *Director of Code Compliance*
John Peña, *Director of Education*
Kenneth Melton, *SEPATEC Trainer*
Jon Carr, *Lobbyist, Legal Council*
Bob Moore, *SEPATEC Trainer*
Laura Lee Perry, *Events & Member Services Manager*
Beverly Dodd, *Finance Manager*
Matt Leonard, *Chief Strategy Officer*
Steve Milks, *SEPATEC Student Enrollment Coordinator*
Lynn Lake, *Administrative Assistant*

SEPA EXECUTIVE COMMITTEE

Tyler Misel, *Chairman*
Angi Harris, *Vice Chairwoman*
Richard O'Sheal, *Secretary*
Eric Taylor, *Treasurer*
Scott Prewitt, *Past Chairman*

COMMITTEE CHAIRS

Kim Folger, *Meetings & Committee Chair*
Donnie Bullock, *Finance*
Dan Richardson, *Georgia Advisory Council Chair*
Donald Godfrey, *Safety and Education Committee Chair*
Charles Breland, *Governmental Affairs Committee Chair*
Bryan Overcarsh, *Member at Large*
Robert Hernandez, *Member Services Chair*
Jay Little, *North Carolina Advisory Council Chair*
Preston Lee, *South Carolina Advisory Council Chair*
Adam Riggs, *Suppliers Committee Chair*
Anthony Clifton, *Autogas & Technology Chair*

5109 Hollyridge Drive | Raleigh, NC 27612

Ph. 919-787-8485 | Fx. 919-781-7481

Notice: As the official publication of the Southeast Propane Alliance, SEPA News carries authentic notice pertaining to the activities of the Association. In other respects, statements of fact and opinion are made on the responsibility of the authors and contributing writers alone and do not imply an opinion on the part of the Board of Directors, the Officers, or the Membership.

It all started with a FREE valuation...

THOMPSON GAS
has acquired
South Florida Gas COMPANY INC.
Financial Advisor to Seller
CETANE

E ENERGY DISTRIBUTION PARTNERS
has acquired
Liberty PROPANE
Financial Advisor to Seller
CETANE

Blossman Gas & Appliance
has acquired
BUCHANAN FIRE & OUTDOOR
Financial Advisor to Seller
CETANE

Dead River Company
has acquired
AFC
Financial Advisor to Seller
CETANE

LAKES GAS
has acquired
Foss Johnson Oil, LLC
Financial Advisor to Seller
CETANE

Paraco.
has acquired
Advantage Propane
Financial Advisor to Seller
CETANE

DCC PROPANE, LLC
has acquired
SAFETY PROTECTING INC.
INDUSTRIAL GAS INC.
UNION GAS
Financial Advisor to Seller
CETANE

Gault
has acquired
RURAL FUELS
PROPANE • OIL • HVAC SERVICES
Financial Advisor to Seller
CETANE

These successful transactions all began with a valuation completed by Cetane Associates.

Cetane helps more owners sell their propane and fuel delivery businesses than anyone. We bring more buyers to the table, higher offers, more options, and smoother transactions.

Visit us at www.Cetane.com or call **860-592-0089** for a confidential, FREE business value estimate.



CETANE
ASSOCIATES
A Seller's Most Valuable Asset



Dispensing Cabinet



Phone: 800-457-3826 P.O. Box 429
Fax: (919-284-6199) KENLY, NC 27542
E-MAIL: PETCO@PETTANK.COM



Greg Narron - President

“WE HAVE YOU COVERED”



***FROM INSTALLATION,
TO MAINTENANCE,
TO TOOLS
AND ACCESSORIES,***



TO DELIVERY AND REPAIR

NEW & RECONDITIONED BOBTAILS

CRANE SERVICE TRUCKS

SWITCHOVERS

BOBTAIL RENTAL & LEASING

BOBTAIL PARTS & REPAIR

TRANSPORT PARTS & REPAIR

V, K, I, P INSPECTIONS

METER CALIBRATION

TANK TRAILERS

LP DISPENSING UNITS

NBIC “R” STAMP REPAIRS



Serving the LP Industry Since 1954



BY JOHN R. JESSUP,
SEPA PRESIDENT/CEO



RENEWABLE PROPANE COMES TO RALEIGH

>> ASHEVILLE: With over 140 attendees, including a record-breaking 16 first-time attendees, the SEPA Board meeting was a true testament to the growth and success of our organization. We were honored to welcome members from all over the country, and it was inspiring to see so many passionate individuals come together to discuss the future of our industry.

Of course, it wasn't all work and no play! The Golf event was a highlight for many, offering a chance to unwind and connect with fellow attendees. The trolley and brewery tours were also hugely popular, providing a unique opportunity to explore the local culture and attractions.

While we certainly had our fair share of fun, we also managed to accomplish a great deal of business during the meeting. The NC-PERF, GA ACCP, and five SEPA committees all met before the final Board meeting, which drew a crowd of over 100 members. The discussions

were lively and productive, and we are excited to see the progress that will come from these important conversations.

We were honored to be joined by some incredible guest speakers, including Kate Gaziano from NPGA and Bridget Kidd and Kirstain McArdle from PERC. Their presentations were insightful and engaging, and we are grateful for their contributions to the meeting.

The week of September 25th we had two Clean Cities transportation events in one week. The Clean Cities Georgia Transportation summit held at the GA Tech Exhibition Hall in Atlanta GA, a big thanks to Dan Richardson and Bill Moore from Conger LP Gas for attending this important event.

The second event was another fantastic event for the City of Raleigh where we were honored to have Tucker Perkins and Stuart Weidie as featured speakers at the ribbon cutting for the unveiling of the 18,000 gallon renewable propane dispensing station that



will power the vehicles for the city of Raleigh. The tank had an amazing mural painted on it by a local artist.

We want to express our gratitude to everyone at PERC and Alliance Autogas, and Blossman who helped plan and execute this outstanding event. We were honored to be a part of it.

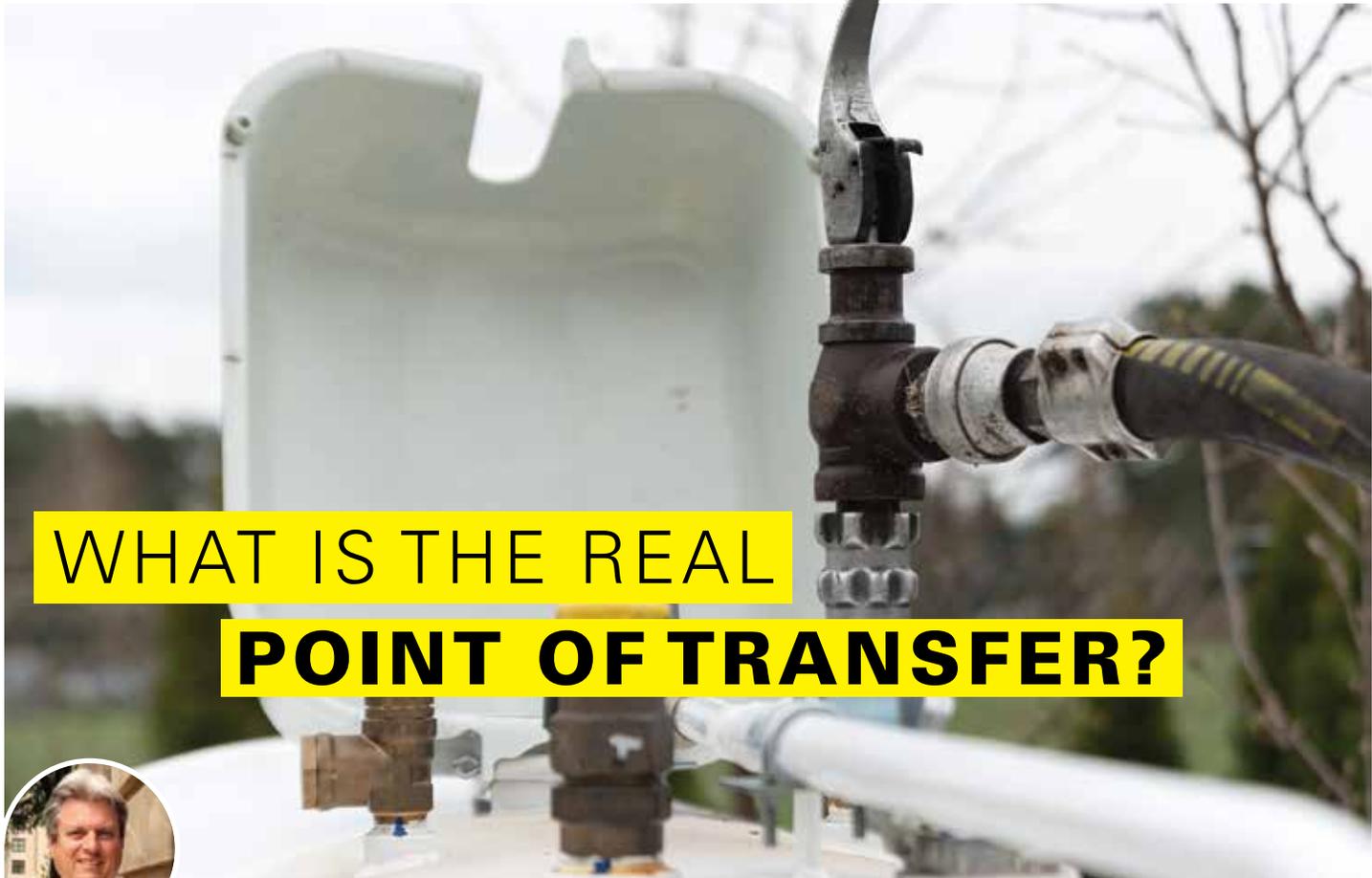
Looking ahead, we are already counting down the days until the next round of holiday meetings and events. We encourage all our members to mark their calendars and plan to attend. 

- NC Advisory Council Meeting–Raleigh, NC at SEPA office–December 5, 2023
- NC Christmas Dinner @ Perry's Steakhouse–Raleigh, NC–December 5, 2023 at 6:30pm
- GA Christmas Luncheon @ Capital Grille Atlanta/Dunwoody–December 14, 2023 at 11:30am
- 2024 SEPA Spring Meeting–Charlotte, NC–April 5 – 7, 2024

Thank you,

John Jessup

SEPA President and CEO



WHAT IS THE REAL POINT OF TRANSFER?



BY RICHARD FREDENBURG,
NORTH CAROLINA
DEPARTMENT OF
AGRICULTURE AND
CONSUMER SERVICES

>> Much of our attention on the *LP-Gas Code* has been focused on the new edition coming out this fall. That does not stop us from considering and reconsidering requirements from the current code, especially when there are no changes coming for a certain topic. The references below are from the 2020 edition, and the requirements do not change in the 2024 edition. One of those is the requirement for the point of liquid transfer (POT) to be separated from various exposures.

As usual, my comments may or may not apply in Georgia or South Carolina. I sent the draft of this article to those AHJs, and Georgia agreed, but I have not heard from South Carolina.

First, what is the POT? *The LP-Gas Code* definition is “The location where connections and disconnections are made or where LP-Gas is vented to the atmosphere

in the course of transfer operations.” (3.3.59) The concern is that some flammable product is released every time a disconnection occurs or gas is vented to reduce the pressure in the hose, including the relief piping on a transport.

Most of the requirements for separation of a POT from an exposure are listed in Table 6.7.2.1. There are 12 different parts to that table, most of them listing multiple situations to consider. Part K, Flammable and Class II combustible liquid aboveground containers and filling connections of underground containers, is a limitation-defining requirement at many sites and effectively kills the option of having a dispenser sometimes. There was a new docket I requested at the Technology, Standards and Safety Committee meeting in September to look at the filling connections of underground containers requirement to see if it really is a hazard. The docket was closed after the first meet-

ing, as the task force determined the current requirement is not a problem and no change is needed.

For many years, we considered the POT as at the scale in the dispenser cabinet. That ignored some real-world situations where the hose end moved around the property, especially to fill vehicle-mounted containers. Many times, the vehicle being filled was well within the 20-foot separation requirement for the filling connection on UG containers. If something is a hazard, then we need to consider that the hose end is the POT and the separation requirements must apply at all locations of transfer, not just at the scale. Also, some sites don't have scales anymore.

I checked with my counterparts in other states several months ago about how they enforce the POT rules. All who replied said that the POT is wherever the end of the hose attaches to a container and separation requirements must be met at all these POTs. I referred to this and mentioned briefly in the June 2023 issue of *SEPA News* that the POT is not stationary at many sites.

With all of that, let's explore what this means for dispensers where the POT moves. The dispenser hose is generally limited to 18 feet in length unless a request for a longer hose has been made and approved. The approval letters are attached to our inspection database so inspectors can easily determine if a longer hose is approved for a site. Whatever the length, the arrangement at many sites allows moving the end of the hose to:

- less than 25 feet from a building or property line
- less than 10 feet from a fuel dispenser
- less than 20 feet from another fuel container or UG container fill point
- less than 10 feet from combustible materials

- less than the required separation for other exposures in Table 6.7.2.1.

Something needs to be done to prevent this.

Locating the container far enough away from these exposures is the obvious but often impractical answer. Few sites are large enough to place a dispenser so that the end of an 18-foot hose is far enough away from all the listed exposures. I see two actions that may solve the problem:

1. Replace the hose with a much shorter hose.
2. Establish controls for where the end of the hose is allowed to be connected.

What controls are acceptable? Training is the first logical answer. All operators must be trained on Table 6.7.2.1. But that is not enough. We find that far too many operators don't heed their training for important container-filling requirements. They apparently need other reminders/incentives. Ground markings and signs come to mind. You could paint lines on the pavement showing the permitted limits for moving the POT. They would not necessarily have to be labeled if training provided instructions about the meaning of the lines. Where lines are not practical, a sign 25 feet from a building or property line might provide a reminder. Cross-hatching the area, a traditional ground marking for exclusion zones, too close to a listed exposure would add emphasis.

Existing requirements and new requirements in the next edition for separation distances from remote shutdown stations can easily be violated by a moving POT. Carefully consider where the POT may be when designing the remote shutdown station locations for your installation. Please note that sections 7.2.3.8 and 7.2.3.9 have requirements for complying with Table

6.7.2.1 when transferring directly between cargo tanks.

Section 6.27.2.1 requires dispensers to be located in accordance with Table 6.7.2.1. That location must allow compliance with the table for the POT, or the administrative controls must officially be in place. Verbal-only instructions are not sufficient. Documentation is required. Failure to have documentation will result in violations. Observation by inspectors of POTs in use at less than the required separation distances will result in violations.

POT separation requirements also apply at bulk plants. However, those sites generally don't have a wandering POT, making meeting the requirements much easier.

Retroactivity is not a consideration here. The POT rules have been in place for decades. The only change is how we will conduct our inspections and the realities of moving POTs. I have a report that an inspector said there was a change in the code. Absolutely not true. Change in interpretation based on industry changes. The filling of containers on vehicles is likely to be impacted the most. If we can get some relief on the filling connections on UG containers, that will help a lot. But that will not apply until at least 2028 when the change might appear in the *LP-Gas Code*. 🔥

“ What is the POT? The LP-Gas Code definition is 'The location where connections and disconnections are made or where LP-Gas is vented to the atmosphere in the course of transfer operations.' ”



VISIT US AT 3EIGHTENERGY.COM

**EXPERIENCE
3EIGHTENERGY**

JEFF RUFFNER
jruffner@3eightenergy.com
(724) 672-8622

JAMES HARRIS
jharris@3eightenergy.com
(828) 273-5637

KATHY STANDLEY
kathy.standley@3eightenergy.com
(816) 844-5679

PHIL FARRIS
pfarris@3eightenergy.com
(704) 609-6117

NICOLE MYRICK
nicole.myrick@3eightenergy.com
(228) 669-0796

WE SUPPORT



**APACHE
LP TRUCKS**



Celebrating

25+ Years

Proudly Serving
The LP Gas
Industry

New & Used Trucks | Leasing & Financing Available

Truck Maintenance & Repair (Engine, Frame & Drive Train)
Changeovers, Transport Inspection, & Repair
Meter Proving & Certified DOT Construction
Annual Inspections (V.K. & DOT Chassis)
Pressure/Internal Inspections & Testing (P.I.)

108 Fitch Lane

Goldsboro, NC 27530

1-800-326-8950

www.apachelptrucks.com

PROPANE IS THE **WINNER ON THE TICKET**

>> In the interest of healthy democratic discourse, I'd like to engage in an honest debate between two heavy-duty fuels in the world of transportation: diesel and propane autogas. While the upcoming four years have the potential to hold political and economic changes, one thing remains constant: propane is an affordable, clean, steady solution for transportation needs in nearly every industry.

Let's get the lineup started by comparing diesel and propane in three key areas: price per gallon, emissions and availability.

PRICE PER GALLON

In one corner, we have diesel—a fuel that's been a longstanding favorite in the transportation industry. Despite its historical popularity, diesel costs more per gallon than most other fuels. At \$4.46 per gallon today, it's painful to fill up with diesel.

Over in the other corner, propane autogas delivers a strong punch to diesel at the pump. Propane consistently costs 50% less per gallon than diesel, and fleet managers can take advantage of alternative fuel tax credits, grants and built-in low-price contracts with

propane suppliers to drive down the price even further. With ever-fluctuating fuel prices today, the low cost of propane can have a significant positive impact on bottom lines for years to come.

EMISSIONS

Now, let's move to emissions. Diesel emissions are widely known to cause respiratory distress in young children and have been labeled as carcinogens by the World Health Organization.

On the other hand, propane vehicles that use ROUSH CleanTech's innovative technology are 90% cleaner than the EPA's strictest standards. Propane is non-toxic, non-carcinogenic and reduces harmful emissions by 64% compared to diesel.

Moderator's note: It's true that both propane autogas and diesel meet EPA and CARB standards, but diesel requires costly and complex aftertreatment.

AVAILABILITY

There's one final hot topic we should address: consumer availability. Diesel is incredibly abundant and can be found on nearly every

street corner. Fleets that choose diesel certainly have easy access to it.

But propane isn't too far behind. Made right here in the U.S., propane is also abundant and widely available. There are 3,000 public propane autogas fueling stations in America. Propane is publicly available in every state, making it a practical and accessible choice for every fleet.

CONCLUSION

Let's outline the results of the lineup today: While diesel may have the upper hand in terms of availability, propane comes out on top when it comes to cost savings and emissions.

No matter what the next few years hold in terms of political landscape or government subsidies, propane is a steady, reliable solution for most transportation needs. It's a cleaner and more cost-effective option that's readily available across the nation. To learn more about the benefits of propane autogas, visit ROUSHcleantech.com. 

Todd Mouw is the Executive Vice President of Sales and Marketing of ROUSH CleanTech, an industry leader in advanced clean vehicle technology. Mouw has more than two decades of experience in the automotive and high-tech industries. As former president of the NTEA Green Truck Association, Mouw helped set standards in the green trucking industry.

To learn more, visit ROUSHcleantech.com.



BY TODD MOUW,
PRESIDENT,
ROUSH CLEANTECH



LET'S MAKE A DIFFERENCE



BY JESSICA JOHNSON,
SEPA AMBASSADOR FOR THE
WOMEN IN PROPANE COUNCIL

Dear SEPA Members,

>> I'm sure you are aware of the important role that the Southeast Propane Technical Education Center (SEPATEC)—formerly known as the North Carolina Technical Education Center (NCTEC), plays in helping to develop our industry's workforce. To continue this important work, can I count on you to donate today?

SEPATEC's important work is supported largely by the support of our membership, who contribute to our school's mission. Our current fundraising goal is \$20,000 to furnish our newly acquired student housing. Your generosity will allow SEPATEC to continue providing much-needed training in separating military service members, veterans, and current and future propane industry workers. Without the continued support of generous donors like you, these goals will likely go unmet.

To continue making a difference in our industry, it is vital for this capital campaign to be a success. Can we count on you to donate to this important cause? By making a tax-deductible donation to our capital campaign, you'll be directly contributing to the betterment and future of our industry! Additionally, you'll be recognized for your generosity as a capital campaign supporter on the SEPA and SEPATEC websites and in the upcoming newsletters.

I depend on your assistance and generosity to help us achieve our goal! Please click this link to pledge your support or fill out the online form to complete a pledge card and donate by check. Please be assured that your contribution will be put to good use! Thank you for your consideration and continued support! 🔥

Regards,

Jessica Johnson

ThompsonGas
SEPA Ambassador for the Women in Propane Council

PS: By making a tax-deductible donation to our capital campaign today, you'll be directly contributing to the betterment and future of our industry!

PPS: By making a tax-deductible donation today, you'll be helping military service members and veterans go to work in our industry!

PPPS: You'll be recognized for your generosity as a capital campaign supporter on the SEPA and SEPATEC websites and in the upcoming newsletters.



We would be so grateful for any contribution you can provide.



PLEASE SCAN THE QR CODE TO CONTRIBUTE.

Uptown Retreat
BURLINGTON, NC



PROPERTY HIGHLIGHTS

- Newly Renovated
- 5 Bedrooms
- 2.5 Bathrooms

TerraVest INDUSTRIES

One Source, Many Solutions.

TerraVest Industries offers financing, leasing, and renting for durable and high-quality compressed gas storage and transport equipment through our family of brands.

► terravestLPG.com
855-384-3988



TerraVest
INDUSTRIES

FISCHER
TANKS

Signature
TRUCK SYSTEMS



Maxfield

pro-par



G&B ENERGY Event Breaks Fundraising Record Again



Another year of sunshine and clear skies greeted over 150 golfers and volunteers participating in the 31st annual G&B Energy Irons in the Fire golf event. The tournament, held on Thursday, September 8, 2023, at Cedarbrook Country Club, is an annual charity fundraiser benefitting the Yadkin Valley United Fund. A record total of \$42,000 was raised to jump-start the YVUF 2023 fundraising campaign. This donation equates to 21% of the YVUF annual fundraising goal of \$200,000.

A major highlight of the Irons in the Fire event is the food prepared by G&B Ener-

gy’s employee grill masters. Grilling and beverage stations scattered throughout the 18-hole golf course feature grilled pineapple and ice cream, smoked chicken wings, tender pork ribs, shrimp, pulled pork quesadillas and everyone’s favorite, a sloppy hot dog with all the trimmings. As an added treat, Shelton Vineyards hosted a wine tasting paired with charcuterie compliments of Hugh Chatham Memorial Hospital.

The tournament is funded through the sponsorships of local community-minded businesses, G&B Energy’s valued supply partners and individuals, and the participation of over 125 golfers.

“I am honored and continually amazed by the support for this annual charity event,” said G&B Energy President Jeff Eidson. “With so much uncertainty in our current

world, it’s refreshing to see so many give so much, creating another record-breaking fundraising event. The hard work of the G&B employees, the giving spirit of our sponsors and volunteers and the continued participation of golfers continue to make the Irons in the Fire tournament a success. I am grateful for the dedication and hard work of everyone who participated in today’s event,” continued Eidson.



G&B Energy’s inaugural charity golf tournament was held in 1993 at Cedarbrook Country Club. The event is held annually on the first Thursday following Labor Day. To date, the tournament has generated over \$643,700 in donations for charity and the event continues to be a significant fundraiser for the YVUF.

The YVUF serves the communities of Elkin, Jonesville, Mountain Park, Ronda, State Road, Thurmond and Traphill by providing funds for 24 local nonprofit agencies that assist residents of the Yadkin Valley. The YVUF also offers three scholarships to high school seniors at East Wilkes, Elkin, and Starmount. 

Anthony Sebastian,
Vice President of Operations
G&B Energy – 336-835-3607
asebastian@gbenergy.com





Palmetto Oak Package
ITEM # PKLPO24NV
/ PKLPO24PV



Charred Frontier Oak Package
ITEM # PKLCHFR2415N
/ PKLCHFR2415P



Highland Oak Package
ITEM # PKLHO24NV
/ PKLHO24PV



Flint Hill Package
ITEM # PKLFH24NV
/ PKLFH24PV

CUI has Never Made Ordering Vent Free Log Sets EASIER & MORE Cost Effective!

CUI offers Log Packages from the Vendors you know and trust - EverWarm, Empire, Monessen, and RH Peterson. Each Log Set Package will include a Burner, Log Set, and Remote Control.

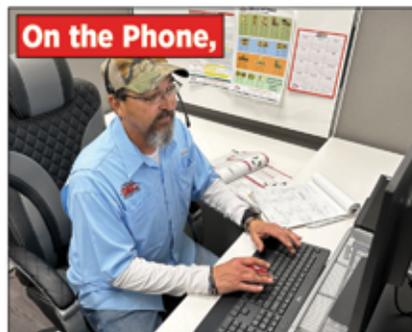


HQ: Simpsonville, SC | Ocala, FL | Cullman, AL | Mt. Sterling, KY | Carrollton, TX

800.845.5301 • fax: 800.447.6854 • www.cuiheat.com

GEC Has You Covered

Since 1937, GEC has been providing dependable equipment supported by knowledgeable people in the field, exceptional customer service on the phone and, in recent times, 24-hour access via our online web store.



GEC is a proud Distributor for the following equipment manufacturers.



A MAKEEN Energy Company

Atlanta GA
(800) 241-4155

Houston TX
(800) 334-7816

Little Rock AR
(800) 643-8222

Chandler OK
(800) 763-0953

Indianapolis IN
(800) 241-1971

Richmond VA
(800) 368-4013

Dallas TX
(800) 821-1829

St. Louis MO
(800) 423-4685

St. Louis MO
(800) 423-4685

Fayetteville NC
(800) 447-1625

Kansas City MO
(800) 821-5062

Sebring FL
(800) 821-0631

www.gasequipment.com



SAFE INSTALLATION OF APPLIANCES REBATE FORM

This form must be completed by a participating propane marketer. A safety inspection must be performed after the installation of each new qualifying appliance(s) and the acknowledgement of that inspection must be documented on this form in a manner acceptable to the NC PERF.

Minimum requirements of the safety inspection are located on page 2 of this form.

This form and receipts showing purchase of each appliance must be submitted to the NC PERF for the customer to be eligible for consideration of any rebate(s). Failure to furnish all necessary documentation will result in the customer being declared ineligible for consideration of any rebate(s). The required inspections must be performed to conform to industry standard practices, NC Fuel Gas Code requirements, or local code requirements. The NC PERF and the Southeast Propane Alliance assume no liability for a customer being declared ineligible for consideration of any rebate(s).

CUSTOMER'S NAME

MAILING ADDRESS

CITY

STATE

ZIP CODE

PHONE NUMBER

EMAIL

GAS COMPANY

MAILING ADDRESS

CITY

STATE

ZIP CODE

PHONE NUMBER

EMAIL

Please submit your two-page rebate form and receipt(s) to:
NC PERF, 5109 Hollyridge Drive, Raleigh, NC 27612 | Fax: 919.781.7481 | Email: info@ncpropanerebates.com

MAXIMUM OF \$500.00 PER CUSTOMER LOCATION PER 12-MONTH PERIOD

DESCRIPTION	AMOUNT PER UNIT	NUMBER OF UNITS	MODEL NUMBER(S)	SERIAL NUMBER(S)	TOTAL
Propane Furnace, or Gas Pack <input type="checkbox"/> New <input type="checkbox"/> Replacement	\$250.00				
Propane-Fueled Vented Room Heater or Wall Furnace <input type="checkbox"/> New <input type="checkbox"/> Replacement	\$150.00				
Propane-Fueled Tankless Water Heater <input type="checkbox"/> New <input type="checkbox"/> Replacement	\$150.00				
Propane-Fueled Storage-Type Water Heater <input type="checkbox"/> New <input type="checkbox"/> Replacement	\$150.00				
Dual Fueled Heat Pump w/ Propane as One Fuel (Includes Hydronic) <input type="checkbox"/> New <input type="checkbox"/> Replacement	\$250.00				
Propane-Fueled Cook Top/Range <input type="checkbox"/> New <input type="checkbox"/> Replacement	\$50.00				
Propane-Fueled Clothes Dryer <input type="checkbox"/> New <input type="checkbox"/> Replacement	\$50.00				
MAXIMUM \$500.00				GRAND TOTAL:	

COMPANY OWNER/MANAGER/OR TECHNICIAN'S SIGNATURE:

I, _____, certify that the required tests were performed in compliance with all applicable laws and regulations governing the installation.

DATE OF INSPECTION

Check here if install is new home contractor construction (No receipt required).

NAME OF BUILDER/CONTRACTOR

(This paperwork must be submitted to SEPA within 30 days of appliance inspection date to receive rebate)

Disclaimer: The propane marketer seeking a rebate must submit a full and complete Application form. Submission of the Application form constitutes a representation on the part of the participating propane marketer that the required safety test was completed. A safety inspection must be performed by the participating propane marketer after the installation of each new qualifying appliance(s). The safety inspection for qualifying appliance installations consists of the following: 1) a leak test; 2) a pressure test if required by applicable laws, rules and regulations; and 3) a flow and lock up test on the regulator[s]. The propane marketer agrees to comply with all laws, rules and regulations governing the installation of the qualifying appliance and with the manufacturer's installation instructions. The Southeast Propane Alliance and NC PERF assumes no responsibility whatsoever for the installation, inspection, or testing of the qualifying appliance(s) or any associated gas system and, by issuing a rebate, makes no representation, warranty or guarantee regarding the qualifying appliance(s) or the associated gas system. The Southeast Propane Alliance and NC PERF disclaims any liability for any personal injury, property damage, business losses or other damages of any nature whatsoever, whether special, indirect, consequential, or compensatory, directly or indirectly arising from the installation of the qualifying appliance(s).



Thank you

to our advertisers!

Your generous support made this publication possible.


Piedmont Propane

Propane Sales & Service

Residential & Commercial

Athens, Homer, Washington, Elberton, GA
Abbeville, SC

Looking to buy good/used
bobtails, service
trucks & propane tanks.
Sizes varying from 120 to
1000 gallon tanks.



706-678-6111

SAVE MONEY TODAY!

REDUCE YOUR CREDIT CARD PROCESSING FEES

 **Rates As Low As 0.05%***

**SWITCH NOW AND GET YOUR
FREE SMART TERMINAL**



with
4G / Wifi

SMART TERMINAL

- ✔ **Send Digital Receipts:**
Email or SMS a Receipt
- ✔ **Send Invoices**
- ✔ **Accept EMV/NFC**
(Apple Pay, etc.)

**FREE STANDARD TERMINALS
AVAILABLE AS WELL**



Accept EMV/NFC
(Apple Pay, etc.) EBT,
Snap, Checks and more



Next Day Funding with
weekend settlement

- ✔ FREE Credit Card Terminal Placement Wireless/Landline/High-Speed/Dial-Up
- ✔ Easy setup (with no setup fees and quick approvals)
- ✔ Seamless integration with your current POS
- ✔ \$295** towards your early termination fee (if you have one) with your current processor
- ✔ Access to Payments Hub - our secure, online merchant portal
- ✔ Free paper**

OPTIONAL PROGRAMS:

**EDGE: The Best CASH DISCOUNT PROGRAM
from North American Bancard**

Are you ready to get rid of the impact of payment processing costs on your business? With the Edge Cash Discount program you will enjoy the same profit margins from cash payments as you do from non-cash payments.

- **Point of Sale Systems**
Recommendations, Solutions & Integrations
- **Accept EBT/Snap**
Low Transaction Fee

GROW YOUR BUSINESS. PARTNER WITH NAB TODAY!

866.481.4604


**NorthAmerican[®]
BANCARD**

WWW.NYNAB.COM

© 2023 North American Bancard, LLC (NAB). All rights reserved. NAB is a registered ISO of BMO Harris Bank N.A., Chicago, IL, Citizens Bank N.A., Providence, RI, The Bancorp Bank, Philadelphia, PA, and First Fresno Bank, Fresno CA. American Express may require separate approval. *Durbin regulated Check Card percentage rate. A per transaction fee will also apply. **Some restrictions apply. This advertisement is sponsored by an ISO of North American Bancard. Apple Pay is a trademark of Apple.





Fall Meeting in Asheville



Bridget Kidd with PERC



Missy Allred, Jessica Sherrill, Angela McNeil, and Brad McNeil



Heading out on the trolley tour



Cynthia and Laura Lee working registration



SEPA Welcome Reception



Jon Carr



Lynda Humm pointing out the good stuff



Our fearless leader, and John Jessup



Lynda Humm, Tyler Misel, Johnny Patrick, and Gerry Misel



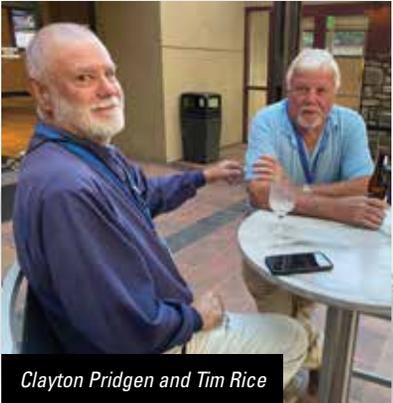
Grant Grimshaw and Armistead Mauck



Paula and Roger Vanesse



Scott Eggers, Charles Graham, and Chris Ball



Clayton Pridgen and Tim Rice



Armistead Mauck



Dinner is Served



Raleigh Garrett, Pete Folger, Greg Folger, and Kim Folger



Welcome Reception



Karen and David Briles



Executive Committee



Brewery Tour



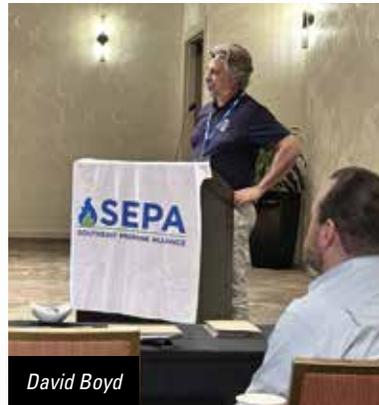
Touring the Microbreweries



Kirstain McArdle and Bridget Kidd



Brewery Tour Tasting



David Boyd



New SEPA Member —
McKenzie Graham,
Mooreville Oil & Propane



Dan Richardson



SEPA Membership Meeting



Brewery Tour Tasting



John & Sarah Jessup



Even Goose enjoyed
the Brewery Tour!

Your largest controllable expenses are delivery labor and vehicle costs.

Affordable Universal Tank Monitoring helps drive better customer service and distribution profitability.

- Universal SIM card connects to all major carriers: US Cellular, AT&T, Verizon, T-Mobile, Sprint, & their partners.
- Easy installation - Remote-ready and sender cables with dial and universal adapter. Magnetic mount.
- Class 1 / Div 1 certified
- Dependability - **20 yr. battery life**, 5 year warranty, rugged with all-weather construction.
- **Bergquist dedicated technical support and training staff.**



bergquistinc.com | 800.448.9504

Your questions answered by the people who know propane equipment.

WHEN YOUR TICKETS DON'T WORK, YOU'RE NOT MAKING DELIVERIES...



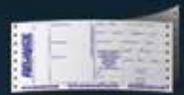
WHY TAKE THE RISK?



Roll
TICKETS



Slip
TICKETS



Computer
TICKETS



800-221-1209
FormsPro.net

TICKETS THAT WORK



PROPANE, HVAC
COMPRESSED GAS



HEARTH



OUTDOOR LIVING



WWW.RAYMURRAY.COM

- Place Orders
- Check Inventory
- Access Resources

REGISTER FOR ACCESS NOW!



- **FAST SHIPPING**
- **TOP BRANDS**
- **EXPERT SUPPORT**

888-260-1900



NO SMOKING

KIROS

ENERGY MARKETING

PROPANE

Providing Propane
Marketing, Supply and
Logistical Solutions
Throughout North America



KIROS
ENERGY MARKETING

Al Lajoie
VP LPG Trading & Marketing
403-477-2995
alajoie@kirosenergy.com

Northeast / Mid-Atlantic
Jeff Steppat
605-760-0839
jsteppat@kirosenergyusa.com

Midwest / Southeast
Sumeet Paul
403-585-6270
spaul@kirosenergy.com

Southeast
Warner Jones
662-414-5254
wjones@kirosenergyusa.com

WWW.KIROSENERGY.COM

INNOVATION MADE SIMPLE



EXCELA-FLANGE™



EXCELERATOR™



EXCELA-WYND



TURBO-FLO LE™



ACCU-MAX™



EXCELA-FLO™



VERSA-FILL™



MARSHALLEXCELSIOR

1 (269) 789-6700 | sales@marshallexcelsior.com | www.marshallexcelsior.com



SUPERIOR
QUALITY
STANDARDS

NO
HASSLE!
5 YEAR
WARRANTY

RIGOROUS
TESTING
PROCEDURES

PLANT | TRANSPORTATION | DOMESTIC | RECREATIONAL | INDUSTRIAL

2023–2024 GA PROPANE COMMISSION

SAFE APPLIANCE REBATE FORM

This form must be completed by a participating propane marketer. A safety inspection must be performed after the installation of each new qualifying appliance(s) and the acknowledgement of that inspection must be documented on this form in a manner acceptable to the **GA Propane Commission**. Minimum requirements of the safety inspection are located on page 2 of this form.

This form and receipts showing purchase of each appliance must be submitted to the **GA Propane Commission** for the customer to be eligible for consideration of any rebate(s). Failure to furnish all necessary documentation will result in the customer being declared ineligible for consideration of any rebate(s). The required inspections must be performed to conform to industry standard practices, Georgia State Code requirements, or local code requirements. The **GA Propane Commission** and the Southeast Propane Alliance assume no liability for a customer being declared ineligible for consideration of any rebate(s).

PROPANE DEALER'S NAME

MAILING ADDRESS

CITY

STATE

ZIP CODE

PHONE NUMBER

EMAIL

CUSTOMER'S NAME

MAILING ADDRESS

CITY

STATE

ZIP CODE

PHONE NUMBER

EMAIL

Please submit your two-page rebate form and receipt(s) to:

GA Propane Commission, 5109 Hollyridge Drive, Raleigh, NC 27612 | Fax: 919.781.7481 | Email: info@gapropanerebates.com

MAXIMUM OF \$500.00 PER CUSTOMER LOCATION PER 12-MONTH PERIOD

DESCRIPTION	AMOUNT PER UNIT	NUMBER OF UNITS	MODEL NUMBER(S)	SERIAL NUMBER(S)	TOTAL
Propane Furnace, or Gas Pack <input type="checkbox"/> New <input type="checkbox"/> Replacement	\$300.00				
Propane-Fueled Tankless Water Heater <input type="checkbox"/> New <input type="checkbox"/> Replacement	\$200.00				
Propane-Fueled Storage-Type Water Heater <input type="checkbox"/> New <input type="checkbox"/> Replacement	\$200.00				
Dual Fueled Heat Pump w/ Propane as One Fuel (Includes Hydronic) <input type="checkbox"/> New <input type="checkbox"/> Replacement	\$250.00				
MAXIMUM \$500.00					
GRAND TOTAL:					

COMPANY OWNER/MANAGER/OR TECHNICIAN’S CERTIFICATION:

I, _____, certify that the required tests were performed in compliance with all applicable laws and regulations governing the installation.

DATE OF INSPECTION

PROPANE DEALER’S SIGNATURE

THIS PAPERWORK MUST BE SUBMITTED TO THE GA PROPANE COMMISSION WITHIN 30 DAYS OF APPLIANCE INSPECTION DATE TO RECEIVE REBATE.

Disclaimer: The propane marketer seeking a rebate must submit a full and complete Application form. Submission of the Application form constitutes a representation on the part of the participating propane marketer that the required safety test was completed. A safety inspection must be performed by the participating propane marketer after the installation of each new qualifying appliance(s) The safety inspection for qualifying appliance installations consists of the following: 1) a leak test; 2) a pressure test if required by applicable laws, rules and regulations; and 3) a flow and lock up test on the regulator[s]. The propane marketer agrees to comply with all laws, rules and regulations governing the installation of the qualifying appliance and with the manufacturer’s installation instructions. The Southeast Propane Alliance and GA Propane Commission assumes no responsibility whatsoever for the installation, inspection, or testing of the qualifying appliance(s) or any associated gas system and, by issuing a rebate, makes no representation, warranty or guarantee regarding the qualifying appliance(s) or the associated gas system. The Southeast Propane Alliance and GA Propane Commission disclaims any liability for any personal injury, property damage, business losses or other damages of any nature whatsoever, whether special, indirect, consequential, or compensatory, directly or indirectly arising from the installation of the qualifying appliance(s).

ANOTHER GREAT TRAINING SESSION



WHAT'S WRONG WITH THIS PICTURE?



I'm not sure who found it, but there is an official inspection detailing the violations. Included are:

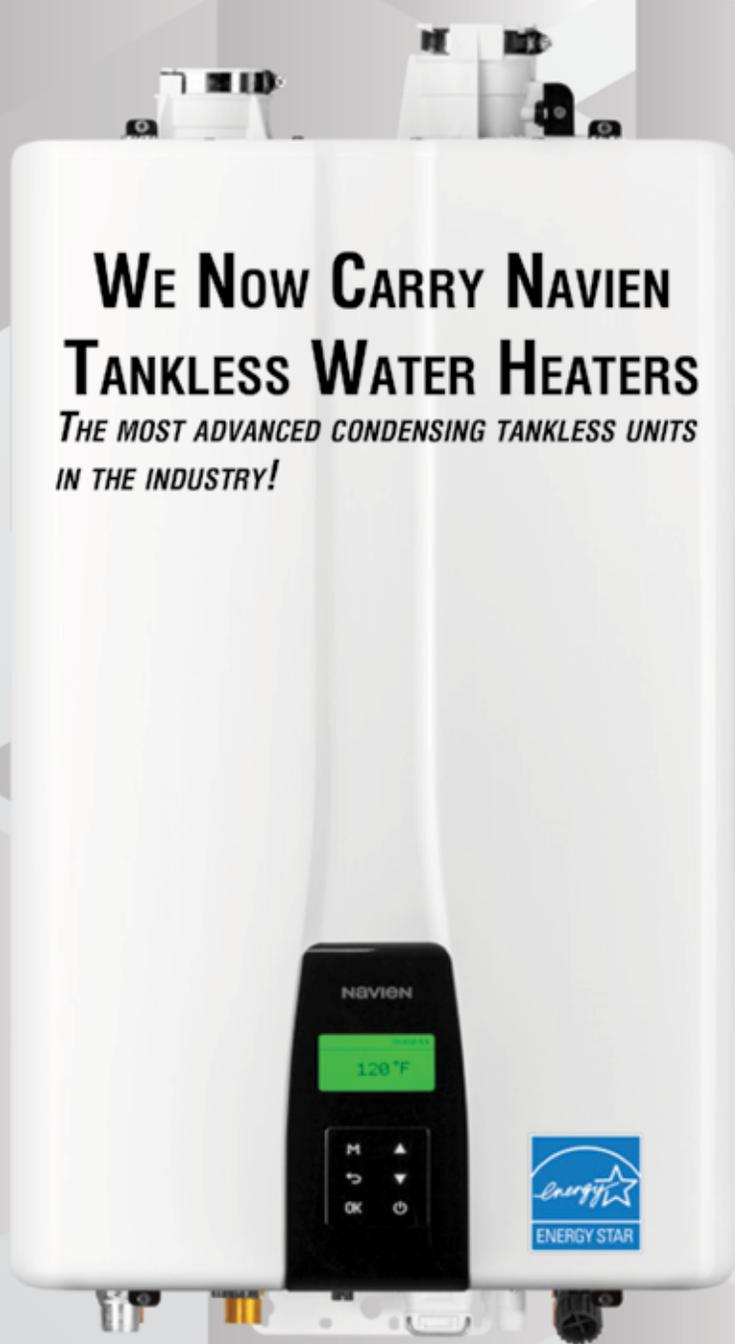
- Pressure relief valve discharge shall not be in a building.
- Liquid shall be transferred into containers only outdoors.
- Transfer hose shall not be routed indoors.
- Containers shall be located outside of buildings.

Also, this is a classic case of the driver not watching out for number one when performing a transfer. Think of the hazards that could grab them if something goes wrong. The storm door is glass, not screened, so almost no ventilation for even a minor leak.

Tarantin

INDUSTRIES, INC.

Your Propane Equipment Dealer



WE NOW CARRY NAVIEN TANKLESS WATER HEATERS

THE MOST ADVANCED CONDENSING TANKLESS UNITS
IN THE INDUSTRY!

WI-FI REMOTE CONTROL SYSTEM

Control temperatures remotely. Access usage data and receive diagnostic notifications all from the customer's phone.

ON-DEMAND HOT WATER

Push a button to activate recirculation pump & gas fired burner to heat water in the supply lines.

RECIRCULATION VALVE

Recirculates hot water in applications where a dedicated return line is not available.

COMBINATION HEATING & DHW SYSTEM

Integrates space heating and DHW between any NPE-2 and NPN tankless water heater and a hydronic air handler.

CALL YOUR TARANTIN REP TO LEARN MORE ABOUT NAVIEN

Bobby Fisher
Regional Sales Manager
NC, SC



Doug Rowan
Regional Sales Manager
TN, AL, North GA

Steve Lewis
Regional Sales Manager
FL, South GA



Tarantin.com • 1.800.922.0724





Sonar Tank Monitoring - the step ahead



RECREATIONAL/RESIDENTIAL APPLICATIONS



COMMERCIAL/STORAGE APPLICATIONS



- *>100% more accurate than Read Ready Gauges*
- *Drive Business Profitability and Customer Service*
- *Solutions for tanks 20lb - >90,000 Gallons*
- *Simple & Fast - Installation by Drivers in just 3-4 mins*
- *Realtime monitoring straight to your Desktop, Mobile or Smartphone to sharpen your Inventory and Delivery Management*

Imagine your Gas, Oil, Water or any other liquid based business having an advantage above all others. In partnership with SonarIoT and Mopeka Products, Rutherford Equipment will bring you that advantage. With Mopeka Product's patented Sonar Tank Monitoring Technology, you can quickly, easily and above all ACCURATELY monitor the levels of all your pressurized and non-pressurized tanks.

Learn more at www.sonariot.com or contact your Rutherford representative for more information!