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APRIL 2024



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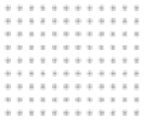
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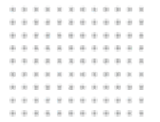


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BY TYLER MISEL,  
SEPA CHAIRMAN

CHAIRMAN'S LETTER

# DEAR SEPA MEMBERS!

**>>** To round out the ending of Spring, I just wanted to relay a few things that occurred this past couple of months.

In March, we had a very successful TS&S meeting in Hilton Head, South Carolina. Members of the industry, including marketers, suppliers and regulators, all got together to try to help better the LP Gas Code for the industry at large. We also had some well-attended committee meetings for SEPA.

Early in April, we had the Southeastern Expo, hosted in Charlotte, North Carolina. At the Southeastern, SEPA hosted an open Board Meeting to conduct the business of the Alliance.

As you can see, in most months of the year, there are happenings going on throughout the industry. If you ever feel like you would like to be involved, please reach out to John Jessup at SEPA HQ in Raleigh and let him know. He can help you find the best place where you can contribute, not only helping the Alliance, but getting something out for yourself.

One such opportunity is just now presenting itself. There has been a formal request from the Member Services Committee to establish a new Social Networking Sub-committee. If you see yourself being an active participant in it or want to contribute your ideas, please reach out to John Jessup to get involved. Many hands make for light work! 🔥

Warm regards,

*Tyler Misel*

SEPA Chairman

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# 24

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**BY JOHN R. JESSUP,**  
SEPA PRESIDENT/CEO

# 2024 ANNUAL CONVENTION ITINERARY

WILD DUNES RESORT & SPA | ISLE OF PALMS, SC | JUNE 9–12, 2024

## SUNDAY – JUNE 9

- 10:00 AM (1<sup>st</sup> tee time) ..... **Golf**  
..... *Patriots Point Golf Course*  
..... *Mt. Pleasant, SC*
- 3:00–6:00 PM ..... **Registration Welcome Desk**  
..... *Sweetgrass Inn Hotel Lobby*
- 6:15–8:00 PM ..... **Welcome Reception**  
..... *Indigo Rooftop*

## MONDAY – JUNE 10

- 7:00–8:00 AM ..... **(Closed) NC-PERF Board & GA ACCP Breakfast**  
..... *Tides Ballroom C*
- 8:00–9:30 AM ..... **NC-PERF Board & GA ACCP Meeting**  
..... *Tides Ballroom B*
- 8:00 AM–12:00 PM ..... **Inshore Fishing Tournament**  
..... *Isle of Palms Marina*
- 10:00AM (1<sup>st</sup> tee time) ..... **Scholarship Golf Tournament**  
..... *The Links Course – Wild Dunes Resort*
- 9:00–11:00 AM ..... **Bingo, Breakfast, Bubbles & Bloodys**  
..... *Palmetto Hall*
- 1:00–3:30 PM ..... **Charleston Culinary Tour**  
..... *Charleston’s French Quarter & City Market*
- 3:00–4:00 PM ..... **AHJ Meeting**  
..... *Boardwalk Inn Boardroom*
- 5:00–6:00 PM ..... **SC Advisory Council Meeting**  
..... *Tides Ballroom C*
- 6:00 PM ..... **Member Meet & Greet**  
..... *Grand Pavilion North & Gazebo*  
..... *(Dinner On your Own)*

## TUESDAY – JUNE 11

- 7:00–9:00 AM ..... **Breakfast**  
..... *Palms Foyer*
- 7:00–8:00 AM . . . . **(Closed) Executive Committee Board Meeting**  
..... *Tides Ballroom B*
- 8:00–9:00 AM . . . . **Safety & Education Committee Meeting**  
..... *Tides Ballroom B*
- 9:00–9:45 AM . . . . **Tucker Perkins Seminar**  
..... *Palms Ballroom*
- 9:45–10:00 AM . . . . **Break**  
..... *Palms Ballroom Foyer*
- 10:00–11:30 AM. . . . **Jamie Valvano Seminar**  
..... *Palms Ballroom*
- 11:30 AM–12:45 PM . . . . **Lunch**  
..... *Palmetto Hall*
- 1:00–2:00 PM . . . . **Committee Meetings**  
..... *Convention & Meetings (Tides Ballroom A)*  
..... *Autogas & Technology (Tides Ballroom C)*
- 2:00–3:00 PM . . . . **Committee Meetings**  
..... *Gov. Affairs (Palms Ballroom)*  
..... *Member Services (Palms Ballroom)*
- 3:15–5:00 PM . . . . **General Business/Board Meeting**  
..... *(Palms Ballroom)*
- 6:15–7:15 PM . . . . **Chairman’s Reception**  
..... *(Palms Foyer)*
- 7:30–9:00 PM . . . . **SEPA Awards Dinner**  
..... *(Palms Ballroom)*
- 9:00–11:00 PM . . . . **Dueling Pianos Performance**  
..... *(Palms Ballroom)*



# 2024 GREG NARRON MEMORIAL SEPA DEALERS GOLF DAY

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4322 Lake Wilson Road North | Wilson, NC 27896 | P: 919-239-9698 | E: clayton.pridgen@hdsupply.com

PARTICIPANT'S NAME: \_\_\_\_\_ COMPANY: \_\_\_\_\_

TELEPHONE #: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

WOULD YOU LIKE TO PLAY? \_\_\_\_\_ YES \_\_\_\_\_ NO

HANDICAP: \_\_\_\_\_

PARTICIPANT'S NAME: \_\_\_\_\_ COMPANY: \_\_\_\_\_

TELEPHONE #: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

WOULD YOU LIKE TO PLAY? \_\_\_\_\_ YES \_\_\_\_\_ NO

HANDICAP: \_\_\_\_\_

PARTICIPANT'S NAME: \_\_\_\_\_ COMPANY: \_\_\_\_\_

TELEPHONE #: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

WOULD YOU LIKE TO PLAY? \_\_\_\_\_ YES \_\_\_\_\_ NO

HANDICAP: \_\_\_\_\_

PARTICIPANT'S NAME: \_\_\_\_\_ COMPANY: \_\_\_\_\_

TELEPHONE #: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

WOULD YOU LIKE TO PLAY? \_\_\_\_\_ YES \_\_\_\_\_ NO

HANDICAP: \_\_\_\_\_

# 2024 NTEA

# WORK TRUCK INSIGHTS



BY TODD MOUW,  
PRESIDENT,  
ROUSH CLEANTECH



>> This year's NTEA Work Truck Show was nothing short of encouraging for the future of clean transportation, with the Green Truck Summit setting the stage for vital discussions on the future of the industry and the continued advancement of sustainable solutions.

A key takeaway from the event was the undeniable progress in electric vehicle (EV) technology. With battery and overall vehicle technologies evolving rapidly, the future of EVs seems promising. However, challenges like grid capacity and the time to deploy charging infrastructure are still major hurdles for widespread EV deployment today. Amidst this, propane autogas emerges as a stellar alternative, especially for medium-duty fleets with more complex upfits where electric options are limited.

Propane not only offers a clean, accessible option but also boasts cost efficiency and reduced emissions, making it a pragmatic step toward sustainable fleet operations.

The immediate advantages: Propane has successfully been used as a vehicle fuel for



decades and has proven its reliability and efficiency in medium-duty fleets. It provides the lowest total cost of ownership compared with other fuels. Propane vehicles have no cold-start issues, offer a range similar to gasoline, and have no impact on the available payload.

A propane fueling station costs less than any other transportation energy source, including electric, CNG, gasoline, or diesel. Propane also has a well-established public infrastructure in place, with over 2,500 fueling stations across the U.S. to support fleet operations.

In an increasingly complicated and rapidly changing transportation landscape, propane

offers the most readily available, affordable, and uncomplicated clean-fuel solution.

This is why more than 4,000 fleets are running 50,000 propane trucks and Blue Bird school buses with our vehicle technology across North America. They have accumulated more than 3 billion miles over the last decade and see savings in excess of \$.34/mile based on today's fuel prices. Couple that with a significant reduction in harmful emissions, and it is a perfect, tangible solution as technologies such as battery electric and hydrogen fuel cells continue to mature over the next decade plus.

Let's keep pushing for progress and exploring innovative solutions for a greener future. 🔥

*Todd Mouw is Executive Vice President of Sales and Marketing of ROUSH CleanTech, an industry leader of advanced clean vehicle technology. Mouw has more than two decades of experience in the automotive and high-tech industries. As former President of the NTEA Green Truck Association, Mouw helped set standards in the green trucking industry. To learn more, visit [ROUSHcleantech.com](http://ROUSHcleantech.com).*



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## The Tarantin Wordsearch!

L	T	S	M	I	T	H	P	U	M	P	S	
P	R	K	H	H	S	V	W	U	N	T	T	Corken
R	A	T	R	Q	N	A	R	D	A	T	C	Rego
E	C	A	H	H	E	J	K	N	J	C	F	Bobby Fisher
S	P	R	U	U	K	Z	K	G	G	L	G	Doug Rowan
T	I	A	A	M	R	S	W	U	C	Z	B	Steve Lewis
O	P	N	O	H	O	P	Y	A	B	U	X	Tanks
T	E	T	E	G	C	N	Q	S	D	S	Q	Smith Pumps
A	G	I	V	D	E	J	G	B	Y	K	C	TracPipe
P	W	N	A	W	O	R	G	U	O	D	F	Tarantin
T	S	T	E	V	E	L	E	W	I	S	E	PrestoTap
I	R	E	H	S	I	F	Y	B	B	O	B	

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# MARCH 2024 AUTOGAS FLEET ADOPTION



## IT'S TIME TO SWITCH YOUR FLEET TO RUN ON AUTOGAS

**>>** Propane Autogas is the fuel of choice for more than 60,000 vehicles across the United States, including many of the same vehicles used in propane industry fleets. Why?

Propane Autogas provides the lowest cost of ownership of any fuel, conventional or alternatives. The most profitable way to combat the high cost and increased down time of diesel is to make the switch to using propane Autogas.

Having propane vehicles deliver propane to our valued customers is a win/win for our industry and our customers. If your company's fleet is not running on propane Autogas, it's time to make the switch.

The same fuel you sell is perfectly suited for the versatile demands of virtually all the vehicles that our industry relies on: bobtails (up to 3,400-gallon barrels), cylinder exchange trucks, cranes, tank setting trucks, service trucks, and the light-duty sales rep vehicles.



Considering the variety of equipment options available to propane suppliers, operating your vehicles on propane Autogas as the primary fuel is an opportunity you shouldn't ignore. You'll not only maintain the efficiency needed for business and lower your total cost of ownership, you will effectively demonstrate to your customers how much you trust the fuel you sell.

Need help making the switch? Find out more about what medium- and light-duty vehicle applications are available for your fleet and how to convert your fleet by downloading the Industry Fleet Vehicle Brochure from the PERC catalog. The free brochure highlights all the propane vehicle and fuel system conversion kit offerings for industry fleets from a variety of trusted equipment manufacturers.

You can also visit PERC's Learning Center to view the training module, Proven Power for Your Bottom Line: Autogas Adoption. This eLearning course provides basic understanding, testimonials from some early Autogas adopters, tools to calculate savings in switching to Autogas, industry fleet information, answers to some perceptions you might have believed in the past, and many other resources to save and use while planning your switch. 🔥

**“The most profitable way to combat the high cost and increased down time of diesel is to make the switch to using propane Autogas.”**



**Out With the Old**



**and in With the New**





**BY RICHARD FREDENBURG,**  
NORTH CAROLINA DEPARTMENT OF  
AGRICULTURE AND CONSUMER SERVICES

**>>** Now that I think about this title, it could apply to so much more than what got me started with this column—issues with telephone numbers. Let's see where this goes.

I said it before in this space, and I'll repeat it. Our phone numbers have changed. We moved to our wonderful new building out of downtown Raleigh and our two outlying labs in August 2021, about two and a half years ago. Our phone numbers changed more drastically than normal, as our area code changed.

This overlaying of one area code on an existing area code fascinates me. It's happening in many places across the state and country. (Search Wikipedia for North American Numbering Plan to see an extensive list of area code activities, including overlaying.)

If you want to call me or whoever a future LP-Gas Engineer is, call 984-236-4752 (no retirement plans for me yet). The main number for the Standards Division administrative section is 984-236-4750. Call that number for LP-Gas Dealer License questions, scale calibration requests, or general division questions. If you want to get your prover, test cans, or weights calibrated, call the Metrology Laboratory at 984-236-4800. Our Fuel Quality Program number is 984-236-4770. They can test the quality of just about any petroleum fuel or lubricant except LP-Gases. See below for a quick summary of these numbers.

One reason I am repeating this information is that we were still getting calls forwarded from our old phone numbers. With the marvels of modern technology, my phone identifies where calls are coming from, even if they are being forwarded from a certain number. I saw my old number in that announcement many times. Some of the calls are from propane industry members. Most of the time, the call was an annoying robot. I recently had the forwarding order canceled, so I hope I can be relieved of those junk calls. But I want your calls to get through, so please use my new number.

## **Quick List of Standards Division Phone Numbers**

**LP-Gas Engineer Richard Fredenburg**  
**984-236-4752**

**Standards Division Administrative Section**  
**984-236-4750**

*LP-Gas Dealer License, general division questions,  
scale calibration requests*

**Metrology Laboratory**  
**984-236-4800**

*Prover, test can, or weight calibrations*

**Fuel Quality Program**  
**984-236-4770**

*Petroleum fuel or lubricant tests except LP-Gases*



“ **From people to codes, equipment, or simple phone numbers, we constantly try to keep up with the changes.** ”

when you install dispensers, and let the inspector know. That may keep him from imposing the wrong code requirements on the site.

It has been said that change is the only constant. This seeming contradiction is what we deal with all the time. From people to codes, equipment, or simple phone numbers, we constantly try to keep up with the changes. Keeping track of those changes helps us keep our sanity in applying the changing rules in this industry. We hope those rule changes are for the better and help keep us safer. 🔥

Personnel changes are different when it comes to out with the old and in with the new. Changes within the LP-Gas inspection program were essentially non-existent for several years. We went for eight or nine years with zero changes in field staff and maybe one change in related office staff. Our most recent departure was the retirement of Ray Walker, site inspector in the western area. His job is vacant at this writing, but it has been advertised. We may have a replacement by the time you read this.

Another recent change is with the *LP-Gas Code*. We are now enforcing the 2024 edition. There have been some growing pains with this, as our inspection system for the new edition had some early hiccups. I think we got almost all of those cured at the beginning of March.

The biggest single change in the *LP-Gas Code* is the new chapter 16 for mobile food facilities (food trucks, food trailers, hot dog carts, etc.). Strangely enough, we are doing little enforcement of MFFs, as I write, because of various counties' licensing activities. The biggest concern we faced is that counties continue to license MFFs that do not pass our propane system inspection. We are working with our legal staff, DHHS, and the counties now to see if we need to keep inspecting MFFs as this is a large drain on our resources.

Enforcement of a new edition of the *LP-Gas Code* does not necessarily mean out with all the old. The code of record for an installation is the one in effect at the time of installation. We try to keep track of when installations go in and do a pretty good job on bulk plants. Dispensers are harder. They can be replaced between our visits. Please keep track of



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## WHAT'S WRONG WITH THIS PICTURE?

I'm not sure what the purpose is for the wiring within the dome of this cylinder, but it represents a source of ignition too close to the filling point. That might even be a switch in the wider part where it changes from orange to black. I would be quite surprised if this wiring has a Class I, Division 1 rating, as required by Table 6.26.2.2 Part K. Whatever the purpose, the wiring installer zip-tied it in place to make sure it stayed. Also, the fill valve has no cap.



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# CALENDAR OF EVENTS

SEPA & SEPATEC | 2024



**April 4–7**  
2024 SEPA Spring Board Meeting  
Charlotte, NC



**May 15–16**  
2024 Georgia State Membership Meeting  
The Graduate Hotel  
Athens, GA



**June 9–12**  
2024 Annual SEPA Convention  
Wild Dunes Resort  
Isle of Palms, SC



**September 15–17**  
2024 SEPA Fall Meeting  
Harrah's Casino Resort  
Cherokee, NC

April 5–7	SE Convention & Expo	Charlotte, NC
June 9–11	SEPA Convention	
Sept 13–17	SEPA Fall Meeting	Cherokee, NC
January 22–March 17	SEPATEC Winter Term	Graham, NC
April 1–May 24	SEPATEC Spring Term	Graham, NC
April 1 & 2	GA CETP Basic (S)	Macon, GA
April 3–5	GA CETP Bobtail (S)	Macon, Gas
April 8 & 9	NC CETP Basic	Online
April 10	NC Fuel Piping Prep	Hickory, NC
April 15–16	GA CETP Basic (N)	Gainesville, GA
April 17–19	GA CETP Bobtail (N)	Gainesville, GA
April 22–24	NC CETP Bobtail	Hickory, NC
April 29–May 1	SC CETP Interior 4.2	Columbia, SC
May 2	SC Venting	Columbia, SC
May 20 & 21	GA CETP Basic (S)	Macon, GA
May 22–24	GA CETP Bobtail (S)	Macon, GA
May 27–29	SC CETP Plant Ops	Columbia, SC
May 27–June 7	OPEN for SEPATEC in GA	
June 3–5	GA CETP Plant Ops (N)	Gainesville, GA

June 6	GA Gas Check (N)	Gainesville, GA
June 10–August 2	SEPATEC Summer Term	Graham, NC
June 17–20	NC CETP Bobtail	Raleigh, NC
June 24–26	GA CETP Plant Ops (S)	Macon, GA
June 27	GA Gas Check (S)	Macon, GA
July 8 & 9	SC CETP Basic	Columbia, SC
July 10–12	SC CETP Bobtail	Columbia, SC
July 8 & 9	NC CETP Basic	Online
July 10	NC Fuel Piping	Raleigh, NC
July 22–24	NC CETP Bobtail	Raleigh, NC
July 22 & 23	GA CETP Basic (S)	Macon, GA
July 24	GA Gas Check (S)	Macon, Gas
July 29–31	GA CETP Bobtail (S)	Macon, GA
August 5–September 6	Open for SEPATEC in GA	
September 9 & 10	GA CETP Basic (N)	Gainesville, GA
September 11–13	GA CETP Bobtail (N)	Gainesville, GA
September 23–25	SEPATEC Fall Term	Graham, NC
September 23 - 25	GA CETP Plant Ops (N)	Gainesville, GA
Sept 26	GA Gas Check (N)	Gainesville, GA



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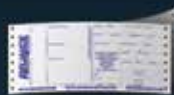
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