

# SEPA NEWS

SOUTHEAST PROPANE ALLIANCE

MAY 2024



**SOUTHEASTERN CONVENTION & INTERNATIONAL EXPO RECAP**

PAGE 12

**STATE SPOTLIGHT: MISSOURI SCHOOL DISTRICTS SAVE THOUSANDS OF DOLLARS ANNUALLY WITH AN ENVIRONMENTALLY RESPONSIBLE TRANSPORTATION SOLUTION**

PAGE 16

**L.G. JORDAN OIL & GAS CO. CELEBRATES A CENTURY OF EXCELLENCE IN SERVING THE APEX COMMUNITY**

PAGE 20

# BLT Tanks LLC

800-753-5467

BLTTanks.com



## Selling & Refurbishing Propane Tanks Since 1994

100 % Family Owned, Operated, and Funded in the USA



### Rebuilt Tanks

250 gal \$725-\$925

330 gal \$875-\$1075

500 gal \$1295-\$1775

1000 gal \$2200-\$2850

\*All prices are plus freight.

Other sizes and conditions available.

Warranty on all rebuilt tanks.

Storage tank inventory updated frequently at BLTTanks.com

Prices are subject to change



**WE PURCHASE GOOD & JUNK TANKS  
IN LOAD LOTS NATIONWIDE**



# Looking for a reliable, customized supply plan?

Energy Transfer offers experienced NGL professionals committed to creating reliable, yet flexible supply plans that meet your needs.

- Assets include Tirzah, SC, pipeline connected with storage and truck racks, Heath Springs, SC, equipped with storage, truck and rail rack, and Rose Hill, NC, a rail to truck terminal.
- One of the largest shippers of propane on the Dixie Pipeline.
- Manages over 350,000 bbls/day of propane across the country with assets connected to major supply hubs.
- One of the largest propane rail fleets with over 1,000 rail cars as well as a dedicated truck fleet.
- Offers flexible price risk management solutions.

## Want to know more?

Call today for help with supply programs, index pricing agreements, fixed price, option hedges or information on our storage capabilities.

### Elizabeth Wilkerson

C: 413.464.2095

Elizabeth.Wilkerson@energytransfer.com

### Max Johnson

C: 913.972.5721

Max.Johnson@energytransfer.com





# QUALITY STEEL

**Tanks You Know - People You Trust**

**AG - AG/UG - UG - Dispenser**

Call Scott Eggers for more information:

**828-729-8724**

**seggers@propanetank.com**



**www.propanetank.com**  
**www.lpcylinder.com**

**800-345-2495**  
**570-685-7924**

# WHAT'S INSIDE?

## FEATURES

- 07.....Notification Regarding  
South Carolina Propane Limited Liability Law
- 10.....Interpretation and Some New Employees
- 12.....Southeastern Convention & International Expo Recap
- 16.....State Spotlight: Missouri School Districts  
Save Thousands of Dollars Annually with  
an Environmentally Responsible Transportation Solution
- 20.....L.G. Jordan Oil & Gas Co. Celebrates a  
Century of Excellence in Serving the Apex Community
- 25.....New Hire: Alannah Garvey
- 26.....SEPATEC Training “Installing Lines—  
Instructors Dave Donahue and Kenneth Melton”

## DEPARTMENTS

- 06.....Chairman’s Letter
- 08.....President’s Letter
- 29.....What’s Wrong with This Picture?



**PUBLISHED FOR**  
Southeast Propane Alliance  
5109 Hollyridge Drive  
Raleigh, NC 27612  
p. 919-787-8485  
f. 919-781-7481

**PUBLISHED BY**  
E&M Consulting, Inc.  
p. 800-572-0011  
www.emconsultinginc.com



**MANAGERS**  
Caleb Tindal & Kayla Grams

**LAYOUT & DESIGN**  
Em Kohlhof

**COPY EDITOR(S)**  
Janelle Hyde

To submit editorial or request info—email [lauralee@southeastpropane.org](mailto:lauralee@southeastpropane.org) or call 919-787-8485.  
For advertising information, email [advertising@eandmsales.com](mailto:advertising@eandmsales.com) or call 800-572-0011.

**PLEASE NOTE:** Editorial and contents of this magazine reflect the records of the Southeast Propane Alliance (SEPA). SEPA has done their best to provide useful and accurate information, but please take into account that some information does change. E&M Consulting, Inc., publishers, and SEPA take no responsibility for the accuracy of the information printed, inadvertent omissions, printing errors, nor do they endorse products and services. We take no responsibility regarding representations or warranties concerning the content of advertisements of products/services for a particular use, including all information, graphics, copyrighted materials, and assertions included in the advertisements. The reader is advised to independently check all information before basing decisions on such information. Any views or opinions expressed in this publication are those of the authors and do not necessarily reflect the views of E&M Consulting, Inc., publishers.





BY TYLER MISEL,  
SEPA CHAIRMAN

CHAIRMAN'S LETTER

# DEAR SEPA MEMBERS!

>> As we leave spring behind and look forward to the summer, it's nice to see what progress we've made and where we're going in the future as an industry. We had a very successful Southeastern Expo in Charlotte. The Expo, along with the Spring General Board Meeting, were very well attended. Some of the highlights were the announcement of SEPATEC's development of an ELDT program, along with PERC's announcement of the impending CETP changes.

As we look forward into June, we have a few big events coming up that I want to put on everyone's radar. Propane Days will be held in Washington, D.C., from June 2 to June 4. If you've never visited Propane Days, it's a great opportunity to meet other industry members from all over the country. It's also a great opportunity for the industry to get in front of their elected Representatives and Senators to make sure they understand what we have going on as an industry, along with where we're headed. Having congressional support is vital to the overall health of our industry.

The week following Propane Days, we're going to be headed to Isle of Palms, South Carolina, for our annual SEPA Convention. This will be the first of three years there. The Meetings and Conventions Committee has been working hard at making sure this will be a memorable experience.

I hope to see you all at one or both upcoming events! 🔥

Warm regards,

*Tyler Misel*

SEPA Chairman

# BOARD OF DIRECTORS

# 24

## STAFF

- John R. Jessup, *President/CEO*
- Dave Donahue, *Director of Code Compliance*
- John Peña, *Director of Education*
- Jon Carr, *Lobbyist, Legal Council*
- Bob Moore, *SEPATEC Trainer*
- Alannah Garvey, *SEPA Office Manager*
- Beverly Dodd, *Finance Manager*
- Matt Leonard, *Chief Strategy Officer*
- Kenneth Melton, *SEPATEC Instructor*
- Jonathan Blewer, *SEPATEC Student Enrollment Counselor*

## SEPA EXECUTIVE COMMITTEE

- Tyler Misel, *Chairman*
- Angi Harris, *Vice Chairwoman*
- Richard O'Sheal, *Secretary*
- Eric Taylor, *Treasurer*
- Scott Prewitt, *Past Chairman*

## COMMITTEE CHAIRS

- Kim Folger, *Meetings & Committee Chair*
- Donnie Bullock, *Finance*
- Dan Richardson, *Georgia Advisory Council Chair*
- Donald Godfrey, *Safety and Education Committee Chair*
- Charles Breland, *Governmental Affairs Committee Chair*
- Bryan Overcarsh, *Member at Large*
- Robert Hernandez, *Member Services Chair*
- Jay Little, *North Carolina Advisory Council Chair*
- Preston Lee, *South Carolina Advisory Council Chair*
- Adam Riggs, *Suppliers Committee Chair*
- Monty McLeod, *Autogas & Technology Chair*

5109 Hollyridge Drive | Raleigh, NC 27612  
Ph. 919-787-8485 | Fx. 919-781-7481

Notice: As the official publication of the Southeast Propane Alliance, SEPA News carries authentic notice pertaining to the activities of the Association. In other respects, statements of fact and opinion are made on the responsibility of the authors and contributing writers alone and do not imply an opinion on the part of the Board of Directors, the Officers, or the Membership.



# NOTIFICATION REGARDING SOUTH CAROLINA PROPANE LIMITED LIABILITY LAW

**>>** This is a reminder that there is a law on the books in South Carolina that provides licensed propane dealers with immunity from civil liability in certain circumstances in which a fire, explosion or carbon monoxide incident is caused by a change to a customer's propane system that the licensed propane dealer did not make, did not know about or did not have reason to know about. The law (S.196) is codified in Sections 15-3-690 and 40-28-270 of the Code of Laws of South Carolina (1976.)

The law requires customers to notify their licensed propane dealers when changes to their propane system are made. It also states that licensed propane dealers must notify their customers annually of the requirement that customers must notify their licensed propane dealers when changes are made to their propane system. In an effort to satisfy the law's directive in that regard, the Southeast Propane Alliance (SEPA) has developed a notice postcard for use by licensed propane dealers in South Carolina.

Please note that the law requires that the notice be provided "in a separate and distinct disclosure and not part of other safety literature given to customers." Thus, SEPA recommends that the notice be mailed or delivered to the customer separately from other documentation. SEPA also recommends that licensed propane dealers document the mailing of the notice or the delivery of the notice to its customers.

If the licensed propane dealer uses a mailing service to mail the notice, all documentation associated with the mailing should be retained. That includes the customer list provided to the mailing service, a copy of the notice that is sent, receipts reflecting payment to the mailing service for the mailing of the notice, as well as any postage charges.

The documentation should also include an affidavit or sworn statement from the person at the mailing service in charge of the mailing. The affidavit or sworn statement should affirm that the notice (attached to the affidavit or sworn statement) was mailed to all customers on the customer list (attached to the affidavit or sworn statement) on a particular date.

Similarly, if a licensed propane dealer elects to mail the notice to its customers without using a mailing service, all documentation associated with the mailing should be retained. That includes the customer list, the notice itself, postage receipts, and an affidavit or sworn statement from the person at the licensed propane dealer in charge of the mailing. The affidavit or sworn statement should be dated and signed by the person in charge of the mailing and should affirm that the notice (attached to the affidavit or sworn statement) was mailed to all customers on the licensed propane dealer's customer list (attached to the affidavit or sworn statement) with postage charges set forth in the affidavit or sworn statement and the receipt for such charges attached.

If the notice is delivered by hand, the employee with the licensed propane dealer should clearly document the date on which notice was provided to each customer.

All documentation associated with the mailing or the delivery of notices should be retained permanently by the licensed propane dealer.

Please note the written notice is to be provided "at least once a year" and "should be provided in a separate and distinct disclosure and not a part of other safety literature given to customers."

This notice is not a substitute for other safety information that licensed propane dealers provide to their customers. Nor should it be considered as such. Each licensed propane dealer's customer safety information efforts should be developed by each licensed propane dealer depending on the factors unique to each licensed propane dealer, including but not limited to its customer base, its policies, its procedures, and the materials available for use in the customer safety information effort. Each licensed propane dealer is responsible for developing and implementing its safety information program.

A recent e-blast from SEPA contained a sample of the postcard and the order form.

Should you have questions regarding this notification, please contact the SEPA office in Raleigh. 🔥



**JOHN R. JESSUP,**  
SEPA PRESIDENT/CEO

**SEPA has an economic impact valued at over \$4 billion to our state economies, and combined gallons of 687 million.**

**NPGA**  
Propane's Impact on Economy  
**NORTH CAROLINA**

2021 Propane Demand (Gallons)	2021 Retail Propane Accounts	2021 Heated Homes (Primary)
<b>375,000,000</b>	<b>795,634</b>	<b>263,683</b>

2021 Propane Production (Gallons)	
Refineries	0
Gas Processing Plants	0
<b>Total Propane Production</b>	<b>0</b>

2021 Employment (Employees)	
Production	0
Transportation, Storage, and Wholesale	31
Retail	2,942
<b>Direct Employment Related to Propane</b>	<b>2,973</b>

2021 Labor Income	
Production	\$0
Transportation, Storage, and Wholesale	\$3,046,000
Retail	\$158,281,000
<b>Total Direct Propane Wages</b>	<b>\$161,327,000</b>

2021 Contribution to State Economy	
Direct Value Add	\$651,908,000
Indirect/Induced Value Add	\$1,389,160,000
<b>Total Value Add</b>	<b>\$2,041,068,000</b>

npga.org

**NPGA**  
Propane's Impact on Economy  
**GEORGIA**

2021 Propane Demand (Gallons)	2021 Retail Propane Accounts	2021 Heated Homes (Primary)
<b>205,000,000</b>	<b>388,308</b>	<b>173,296</b>

2021 Propane Production (Gallons)	
Refineries	0
Gas Processing Plants	0
<b>Total Propane Production</b>	<b>0</b>

2021 Employment (Employees)	
Production	0
Transportation, Storage, and Wholesale	19
Retail	1,806
<b>Direct Employment Related to Propane</b>	<b>1,827</b>

2021 Labor Income	
Production	\$0
Transportation, Storage, and Wholesale	\$1,870,000
Retail	\$84,925,000
<b>Total Direct Propane Wages</b>	<b>\$86,795,000</b>

2021 Contribution to State Economy	
Direct Value Add	\$352,666,000
Indirect/Induced Value Add	\$1,010,566,000
<b>Total Value Add</b>	<b>\$1,363,432,000</b>

npga.org

**NPGA**  
Propane's Impact on Economy  
**SOUTH CAROLINA**

2021 Propane Demand (Gallons)	2021 Retail Propane Accounts	2021 Heated Homes (Primary)
<b>107,000,000</b>	<b>251,304</b>	<b>68,881</b>

2021 Propane Production (Gallons)	
Refineries	0
Gas Processing Plants	0
<b>Total Propane Production</b>	<b>0</b>

2021 Employment (Employees)	
Production	0
Transportation, Storage, and Wholesale	12
Retail	1,023
<b>Direct Employment Related to Propane</b>	<b>1,035</b>

2021 Labor Income	
Production	\$0
Transportation, Storage, and Wholesale	\$1,153,000
Retail	\$59,275,000
<b>Total Direct Propane Wages</b>	<b>\$60,428,000</b>

2021 Contribution to State Economy	
Direct Value Add	\$183,191,000
Indirect/Induced Value Add	\$473,244,000
<b>Total Value Add</b>	<b>\$656,435,000</b>

npga.org



# PROPANE EQUIPMENT?

*Look no further*



## The Tarantin Wordsearch!

L T S M I T H P U M P S  
P R K H H S V W U N T T  
R A T R Q N A R D A T C  
E C A H H E J K N J C F  
S P R U U K Z K G G L G  
T I A A M R S W U C Z B  
O P N O H O P Y A B U X  
T E T E G C N Q S D S Q  
A G I V D E J G B Y K C  
P W N A W O R G U O D F  
T S T E V E L E W I S E  
I R E H S I F Y B B O B

Corken  
Rego  
Bobby Fisher  
Doug Rowan  
Steve Lewis  
Tanks  
Smith Pumps  
TracPipe  
Tarantin  
PrestoTap



Tarantin.com • 1.800.922.0724  
Order days, nights & weekends at tarantin.com



**Bobby Fisher**  
Regional Sales Manager  
NC · SC



**Doug Rowan**  
Regional Sales Manager  
TN · AL · North GA



**Steve Lewis**  
Regional Sales Manager  
FL · South GA



BY RICHARD FREDENBURG,  
NORTH CAROLINA DEPARTMENT OF  
AGRICULTURE AND CONSUMER SERVICES

# Interpretation and Some New Employees

## >> INTERPRETATION

We at the Technical Committee on LP-Gases do a lot of “wordsmithing” during deliberations, trying to craft requirements so there is no ambiguity, but we don’t always get it right.

Specifically, I am referring to the revised requirement in section 6.15.12.1, which reads, “At least one remote emergency shutdown device in accordance with Section 4.10 shall be installed for each emergency shutoff valve.”

At first reading, it appears that a site with many ESVs must have at least as many remote emergency shutdown devices. That was not the intent. The intent was to require that every ESV be controllable by at least one remote emergency shutdown device. In addition, one device can be used to control many ESVs, thus allowing as few as one device for an entire site. This requirement was correctly conveyed in the old version of the requirement.

I discovered this unfortunate wording while preparing to train LP-Gas inspectors on the new edition. Since the current requirement is ambiguous as written, I intend to propose that this revision be revised. My interpretation above will be shared with the inspectors and will be posted on our webpage.

## NEW EMPLOYEES

We expect to have two or three new employees in our division by the time you read this.

The first one was a new Information Technology person, David Edgington, taking the place of Suan Myrick who retired over a year ago. Edgington came aboard on April 1. The activities of this person will largely be invisible to you, but our inspectors, lab staff and administration section will benefit greatly.

There are always some questions or needed fixes that come up about our inspection system. It’s not just a database but rather a whole system that counts the violations and determines, for example, if a warning letter or a penalty letter needs to be sent. Some standard queries are built in, but we often need more complicated queries to be devised so we can answer statistical questions.

This position was difficult to fill. The skills we need are specific yet varied. There were a couple times we found a pretty good fit, but the person had accepted a different job by the time we were able to make an offer.

Next, you may know that Ray Walker, our western site inspector, retired at the end of 2023. We recently interviewed candidates, and our recommendation has been submitted to Human Resources. We’re waiting to hear back about making an offer. Hopefully, we’ll have a new inspector visiting some of you before this issue comes out.

The last one is the administrative officer for the Standards Division. Again, this person will likely not be highly visible to you, but they may answer the phone or process some mail coming from or going to you. The big benefit for us is being able to count on someone to do the jobs we’re having to cover in their absence. 🔥

**WHEN YOUR TICKETS DON'T WORK, YOU'RE NOT MAKING DELIVERIES...**

**WHY TAKE THE RISK?**

Roll TICKETS + Slip TICKETS + Computer TICKETS

**WEHOF FORMS** 800-221-1209 [FormsPro.net](http://FormsPro.net)

**TICKETS THAT WORK**

# TARGA RESOURCES

Industry Leader - Supply Security



# TARGA



**GATHERING • PROCESSING • TREATING • FRACTIONATION • STORAGE • TRANSPORTATION • MARKETING**

Targa is a leading provider of midstream services as one of the largest independent midstream infrastructure companies in North America. Our operations are critical to the efficient, safe, and reliable delivery of energy across the United States and increasingly to the world. Our assets connect natural gas and natural gas liquids (NGLs) to domestic and international markets with growing demand for cleaner fuels and feedstocks.

- Reliable supplier of propane to the Southeastern US since 1953.
- Strategically located assets throughout the Southeast, supplied by pipeline, rail, and barge.
- One of the largest shippers on the Dixie Pipeline, with owned terminals and storage in Mont Belvieu, TX, Gillis, L.A. and Hattiesburg, MS.
- Our pressurized barges supply propane to marine terminals in Port Everglades, FL, Greenville, MS, and the Caribbean.



**CALL US TODAY TO DISCUSS HOW TARGA CAN DELIVER RELIABLE PROPANE SUPPLY FOR YOUR COMPANY.**

Christian Battle: [cbattle@targaresources.com](mailto:cbattle@targaresources.com) | 706-372-6957 | Senior Manager NGL Marketing  
Frank Long: [flong@targaresources.com](mailto:flong@targaresources.com) | 870-949-5422 | Director Southeast RRegion  
Jed Butler: [jbutler@targaresources.com](mailto:jbutler@targaresources.com) | 832-992-6238 | Manager NGL Marketing

# SOUTHEASTERN CONVENTION *INTERNATIONAL EXPO*







*Tucker Perkins - Fires up the crowd!*



*Steve Kaminski, NPGA President CEO*



*WIP Leadership Podcast at SE*



*Rusty Wallace, NASCAR Legend*



*I Pledge Allegiance...*

## Spruce Up Your Propane Tanks



We offer what you need to improve your operation

From new gauges, regulators, and pumps, to paint, decals, signage, and more, find everything required to update your propane operation this spring. Our products help ensure your propane flows safely, quickly, and accurately through your system.

# Bergquist

bergquistinc.com | 800.448.9504  
Bergquist Storefront 24/7

Your questions answered by the people who know propane equipment.

## Piedmont Propane

Propane Sales & Service

### Residential & Commercial

Athens, Homer, Washington, Elberton, GA  
Abbeville, SC

Looking to buy good/used

bobtails, service

trucks & propane tanks.

Sizes varying from 120 to

1000 gallon tanks.



706-678-6111

NO SMOKING

# KIROS

ENERGY MARKETING

PROpane

Providing Propane Marketing, Supply and Logistical Solutions Throughout North America

**KIROS**  
ENERGY MARKETING

Al Lajoie  
VP LPG Trading & Marketing  
403-477-2995  
alajoie@kirosenergy.com

Northeast / Mid-Atlantic  
Jeff Steppat  
605-760-0839  
jsteppat@kirosenergyusa.com

Midwest / Southeast  
Sumeet Paul  
403-585-6270  
spaul@kirosenergy.com

Southeast  
Warner Jones  
662-414-5254  
wjones@kirosenergyusa.com

WWW.KIROSENERGY.COM



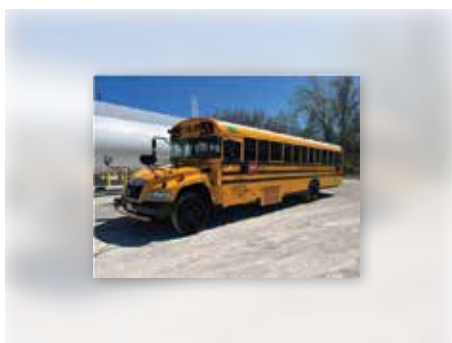
BY TODD MOUW,  
PRESIDENT,  
ROUSCH CLEANTECH



## STATE SPOTLIGHT:

# Missouri School Districts *Save Thousands of Dollars Annually* with an *Environmentally Responsible* Transportation Solution

**>>** Missouri school districts have found a clean, affordable and less complicated path to reducing harmful emissions with school buses powered by propane autogas, according to a press release from the Missouri Propane Education & Research Council. The statement put out by MOPERC, a not-for-profit organization authorized by the Missouri Legislature, highlights four different school districts across the state of Missouri that have had massive success adopting and operating propane school buses.



“Propane separated itself from the other fuels because of the following: A long-standing history of use by the National Park Service since the 1970s; improvements in fueling technology; long-term sustainability; a low cost of facility conversion; affordability of the fuel; and fit for our community,” said Scott Speer, Transportation Director for the Hannibal Public School District #60.

Propane autogas is an ultra-low emission, domestically produced fuel that costs half as much as diesel. Propane not only has decades of research and infrastructure behind it, but it also eliminates the need for hard-to-dispose-of batteries and avoids putting pressure on the electric grid.

Propane school buses are eligible for many public and private grants and incentives. Grain Valley School District, which operates 50% of its fleet using propane, receives about \$23,000 per year in alternative fuel tax rebates in addition to grant funding.

“On average, we receive at least \$25,000 per bus in grant funding,” said Shawn Brady, Director of Transportation for Grain Valley School District. “Going with propane is the best decision our district has made.”

The district plans to move to an all-propane fleet, with new propane buses rolling in regularly.

Propane itself is not a direct greenhouse gas when released into the air. Rather, it’s a non-toxic, non-carcinogenic and non-corrosive fuel that poses no harm to groundwater, surface water or soil. Research shows that 24 propane buses emit less nitrogen oxides than one diesel school bus manufactured between 2007 and 2010.

“Once parents learn about the health impact of diesel emissions, they are demanding that their schools look for other options. It is a dirty fuel—as anyone who has pulled up behind a diesel bus or truck can attest,”



said Steve Ahrens, President of the Missouri Propane Education & Research Council.

Liberty Public Schools chose propane school buses as a replacement for diesel because its staff is committed to creating a clean environment for its students. “Our leadership takes a responsible look toward emission control and is invested in lowering the carbon footprint created by district vehicles,” said Jeff Baird, Director of Transportation for Liberty Public Schools.

Two years after adopting propane school buses, Liberty Public Schools cites the reliability, environmental responsibility and cost savings as reasons it continues to add new propane buses to its fleet. The district currently pays \$3.27 per gallon for diesel and \$1.18 for

propane. “In the current economy, the savings over diesel has been considerable,” Baird said.

Neosho School District, which has operated propane school buses for 10 years, appreciates that the ultra-clean fuel helps reduce maintenance costs. “The estimated repair cost is three to four times cheaper on a propane system than on a diesel system,” said Marty Marks, Director of Transportation for Neosho School District. “And between savings on DEF, oil, fuel filters, air filters and regen filters, we’re seeing about \$15,000 saved annually outside of fuel savings.”

Major deciding factors for Hannibal Public Schools were cost and ease of fueling infrastructure installation. Propane has one of the most affordable, robust and flexible fueling

infrastructures of any fuel type, and the district paid very little to install its onsite infrastructure.

“Propane buses are tremendously more affordable than electric,” said Speer. “Every dollar saved in fuel reallocates to general funds that have gone to raises. We were able to offer a 17% pay increase to our drivers, increase the number of transportation staff and invest more funds into our students.”

There are more than 22,000 propane school buses across the nation, including over 300 in Missouri. 🔥

*Todd Mouw is Executive Vice President of Sales and Marketing of ROUSH CleanTech, an industry leader of advanced clean vehicle technology. Mouw has more than two decades of experience in the automotive and high-tech industries. As former President of the NTEA Green Truck Association, Mouw helped set standards in the green trucking industry. To learn more, visit [ROUSHcleantech.com](http://ROUSHcleantech.com).*

**“ Propane not only has decades of research and infrastructure behind it, but it also eliminates the need for hard-to-dispose-of batteries and avoids putting pressure on the electric grid.**

**Questions to Ask When Considering Your Insurance Agency**

- What additional services will I receive for my premium dollar?
- Can I expect your assistance with regulatory and compliance issues?
- Will I receive immediate response to my questions and/or concerns?
- What is your commitment to the Propane Gas Industry?
- Can I expect your assistance with year-end audits?
- How involved will you be in my claims?
- Are you providing me with all the coverage options?
- How often will you visit my facility during a policy year?

**Jamerson McLean Corporation**  
825 Executive Drive • Oviedo, FL 32765  
(800) 393-6640 • (407) 366-3482 • (407) 366-8508 fax  
*Insuring the Propane Industry  
Our Commitment Goes Unchallenged!*



Celebrating  
**25+ Years**  
 Proudly Serving  
 The LP Gas  
 Industry

**New & Used Trucks | Leasing & Financing Available**

Truck Maintenance & Repair (Engine, Frame & Drive Train)  
 Changeovers, Transport Inspection, & Repair  
 Meter Proving & Certified DOT Construction  
 Annual Inspections (V.K. & DOT Chassis)  
 Pressure/Internal Inspections & Testing (P.I.)

108 Fitch Lane    Goldsboro, NC 27530    1-800-326-8950    [www.apachelptrucks.com](http://www.apachelptrucks.com)

**WHY ADVERTISE IN THE...**



**MAGAZINE**



Published monthly, SEPA News magazine is a one-stop shop for all propane industry news written for professionals in the field. As a recognized industry publication with an established readership and trusted content, it makes a targeted impact. Advertise directly to your peers and get noticed.



**60 MILLION+**  
 More than 60 million customers  
 utilize propane annually in the U.S.



**15 BILLION+**  
 More than 15 billion gallons of  
 propane are sold in the U.S. annually.

FOR ADVERTISING INFORMATION, CONTACT E&M CONSULTING, INC.  
 800.572.0011 ■ [ADVERTISING@EANDMSALES.COM](mailto:ADVERTISING@EANDMSALES.COM) ■ [WWW.EMCONSULTINGINC.COM](http://WWW.EMCONSULTINGINC.COM)

# Need a new tank or refurbishing work?

We've got you.



TerraVest Tanks offers aboveground (AG) and underground (UG) domestic tanks from 330 to 1,999 U.S. Water Gallons (USWG), with custom sizes available by customer request. We also offer refurbishing services using our multi-step proprietary process that ensures your old tanks are restored to excellent condition.

For more information, visit  
[terravesttanks.com](http://terravesttanks.com) or  
call **855-384-3988**.

**TerraVest**  
TANKS

One Source, Many Solutions.

100 Years

## L.G. Jordan Oil & Gas Co.

# Celebrates a Century of Excellence in Serving the Apex Community

>> Apex, NC—L.G. Jordan Oil & Gas Co., a cornerstone of the Apex community, proudly announces its 100<sup>th</sup> anniversary.

Founded in 1924 by L.G. Jordan, L.G. Jordan Oil & Gas Co. began as a service station

offering gasoline, tires, batteries, and oil. In the 1950s, under the leadership of L.G.'s son Guthrie Jordan, the business established its current location and expanded its services to include gasoline and fuel oil delivery to homes, businesses, and farms. In 1970, Larry further diversified the company by introducing

propane delivery for agriculture and home heating. In 1993, Amy Jordan Dean joined the family business, leading to further growth and the construction of a new office building.

From 2000 to 2020, the company expanded its reach to include seven counties, serving over 4,000 customers in central North Carolina. In June 2021, Amy's son Carl Dean, joined the company as a fifth-generation family employee, prompting another expansion into natural gas services, tankless water heater sales and installation, and outdoor living sales and installation. Today, L.G. Jordan Oil & Gas Co. remains a proud fifth-generation, family-owned company, celebrating 100 years of service in downtown Apex.

Reflecting on the milestone, Amy Jordan Dean, President of L.G. Jordan Oil & Gas Co., expressed her gratitude for the company's enduring legacy and the contributions of past generations. She emphasized the company's adaptability and commitment to embracing change, which has been pivotal in its continued success.





**Today, L.G. Jordan Oil & Gas Co. remains a proud fifth-generation, family-owned company, celebrating 100 years of service in downtown Apex.**

L.G. Jordan Oil & Gas Co. has made a lasting impact on the community through its philanthropic endeavors, job creation, and active participation in local, regional, and national associations. From supporting youth sports teams to contributing to cultural and civic institutions, the company has exemplified what it means to be a good corporate citizen. Since its inception, L.G. Jordan Oil & Gas Co. has been deeply involved not only in the local communities it serves but also at regional, state, and national levels. The company has provided financial support to various initiatives, including KidsTowne Playground, the Halle Cultural Arts Center, the Rodgers Family Skate Plaza, the Kraft Family YMCA, YMCA We Build People, Western Wake Crisis Ministry, and numerous civic, first responder, school, and church organization fundraising efforts.

L.G. Jordan Oil & Gas Co. demonstrates exemplary commitment to community and industry leadership. Three owners have served as Presidents of the Apex Chamber of Commerce and in various other local civic organizations. The company actively engages

with industry associations, with Larry Jordan serving as a Past Chair of the NC Petroleum & Convenience Marketers Association and the Petroleum Marketers Association of America. Amy Jordan Dean holds leadership roles in the NC Propane Gas Association, the National Propane Gas Association, and the NC Propane Education and Research Foundation. Carl Dean contributes to industry advocacy through the Governmental Affairs Committee for the Southeast Propane Alliance. These roles highlight the company's dedication to advancing community and industry interests.

Community leaders, including former Apex Director of Parks, Recreation, and Cultural Resources John M. Brown and current Mayor Jacques K. Gilbert, have praised L.G. Jordan Oil & Gas Co. for its substantial contribution to Apex's growth and prosperity. Recognizing the company's commitment to excellence, the Apex Chamber of Commerce also commends

L.G. Jordan Oil & Gas Co. for its leadership and dedication to enhancing Apex's reputation as the "Peak of Good Living."

Testimonials pour in from individuals deeply touched by L.G. Jordan Oil & Gas Co.'s contributions:

**John M. Brown, Former Director of Parks, Recreation and Cultural Resources, Town of Apex:** "For over 35 years, it was my honor and pleasure to work for the Town of Apex... Always willing to help and never asking for recognition, L.G. Jordan Oil could always be counted on... They are a shining example of what a good corporate citizen should be."

**Jacques K. Gilbert, Mayor of Apex:** "As I reflect on the ongoing positive impact of L.G. Jordan Oil & Gas' dedicated staff, I am filled with gratitude and admiration. Congratulations on 100 years of exceptional service and contribution to our beloved Apex."





**David Bohm, Executive Director, Apex Chamber of Commerce:** “The Apex Chamber of Commerce celebrates L.G. Jordan Oil & Gas on their centennial anniversary... Our thanks to L.G. Jordan Oil & Gas for their countless volunteer hours, financial support, and economic developments that have made them who they are over the past 100 years.”

Looking ahead, L.G. Jordan Oil & Gas Co. remains committed to sustainability, innovation, and community engagement. Amy Dean envisions the company continuing to evolve its product offerings, emphasizing environmental responsibility and prioritizing employee safety and development. 🌱

*About L.G. Jordan Oil & Gas Co.:* L.G. Jordan Oil & Gas Co. is a family-owned business founded in 1924 in Apex, North Carolina. For a century, the company has been a trusted provider of essential services, including gasoline and fuel oil delivery, propane delivery, and natural gas services. With a commitment to excellence and community engagement, L.G. Jordan Oil & Gas Co. continues to thrive as a leader in the industry.

**Thank you**  
**to our advertisers!**  
 Your generous support made this publication possible.

For media inquiries and additional details about L.G. Jordan Oil & Gas Co.'s 100<sup>th</sup> anniversary, please contact:

**Amy Dean**  
[amy@lgjordanoil.com](mailto:amy@lgjordanoil.com)

**Carl Dean**  
[carl@lgjordanoil.com](mailto:carl@lgjordanoil.com)

**LPG SYSTEM DESIGN & ENGINEERING**

- INSTALLATION & MAINTENANCE SERVICES
- TRANSPORTATION
- BULK TANK SALES

**HILTZ**  
 PROPANE SYSTEMS

ph. 717.799.4322 | [www.hiltzpropanesystems.com](http://www.hiltzpropanesystems.com)



Dispensing Cabinet



Phone: 800-457-3826 P.O. Box 429  
Fax: (919-284-6199) KENLY, NC 27542  
E-MAIL: PETCO@PETTANK.COM

---

***“WE HAVE YOU COVERED”***



***FROM INSTALLATION,  
TO MAINTENANCE,  
TO TOOLS  
AND ACCESSORIES,***



---

***TO DELIVERY AND REPAIR***

**NEW & RECONDITIONED BOBTAILS**

**CRANE SERVICE TRUCKS**

**SWITCHOVERS**

**BOBTAIL RENTAL & LEASING**

**BOBTAIL PARTS & REPAIR**

**TRANSPORT PARTS & REPAIR**

**V, K, I, P INSPECTIONS**

**METER CALIBRATION**

**TANK TRAILERS**

**LP DISPENSING UNITS**

**NBIC “R” STAMP REPAIRS**



***Serving the LP Industry Since 1954***

EXCLUSIVE OFFER!

# SAVE MONEY TODAY!

REDUCE YOUR CREDIT CARD PROCESSING FEES



**Rates As Low As 0.05%\***

SWITCH NOW AND GET YOUR **FREE SMART TERMINAL**



**FREE**  
STANDARD TERMINALS  
AVAILABLE AS WELL

with  
4G / Wifi



**Send Digital Receipts:**  
Email or SMS a Receipt



**Send Invoices**



**Accept EMV/NFC**  
(Apple Pay, etc.)

## Bonus Features

**FREE Credit Card Terminal Placement**  
Wireless/Landline/High-Speed/Dial-Up

**Easy Setup**  
With No Setup Fees and Quick Approvals

**Access to Payments Hub**  
Our Secure, Online Merchant Portal

**\$295\*\* Towards Your Early Termination Fee**  
(If You Have One) with Your Current Processor

**Free Paper\*\***

**Next Day Funding** with Weekend Settlement

**Point of Sale Systems**  
Recommendations, Solutions & Integrations

## Optional Program

**EDGE: The Best CASH DISCOUNT PROGRAM from North American Bancard**

Are you ready to get rid of the impact of payment processing costs on your business? With the Edge Cash Discount program you will enjoy the same profit margins from cash payments as you do from non-cash payments.

GROW YOUR BUSINESS. PARTNER WITH NAB TODAY!

# 866.481.4604

North**American**  
BANCARD

WWW.NYNAB.COM

© 2024 North American Bancard, LLC (NAB). All rights reserved. NAB is a registered ISO of BMO Harris Bank N.A., Chicago, IL, Citizens Bank N.A., Providence, RI, The Bancorp Bank, Philadelphia, PA, and First Fresno Bank, Fresno CA. American Express may require separate approval. \*Durbin regulated Check Card percentage rate. A per transaction fee will also apply. \*\*Some restrictions apply. This advertisement is sponsored by an ISO of North American Bancard. Apple Pay is a trademark of Apple.







## New Hire —

# Alannah Garvey

### Where do you call home?

I was born and raised in South Jersey, but I'm lucky enough to also call Smith Mountain Lake, Virginia, and Virginia Beach, Virginia, home, as well as, of course, Raleigh!

### What was your first job?

I washed dishes at my best friend's dad's restaurant.

### What are some things you do in your spare time?

I love hiking with my husband, traveling as much as I can, or spending time with my new niece and nephew!

### Do you have any favorite sports teams?

I'm a Philadelphia fan through and through.

### Do you have a gadget you can't live without?

My AirPods!

### How did you get into your line of work?

I've been in the restaurant industry for most of my life, and I was ready to make a change. Enter John and Beverly—I replied to their job listing, and here I am!

### What is your job now?

Office & Member Services Manager

### What do you like most about your job?

I've only been here a few weeks, but I've learned a lot, and I work in an office with some really great people!

### What do you find most challenging about your job?

Since I'm only a few weeks into the job, absorbing all of the new information and learning so much is probably the most challenging, but I'm excited about it at the same time!

### Give us an idea of what an average day includes:

My main baby here is the Member Services. I spend the bulk of my day speaking with propane marketers and dealers and verifying data for the SEPA member database.

### What is the best advice you ever received?

Let it be, then let it go.

### What advice would you give someone entering the industry today?

To be honest, I'm just entering the industry, so my advice would be to just absorb everything. There are so many knowledgeable people in the industry, so just learn from whomever you can!

### What was the last book or movie you enjoyed?

I recently read *The Liar's Girl* by Catherine Ryan Howard—it's a great suspense/mystery novel!

### What did you do after high school?

I was fortunate enough to go to college with an almost complete scholarship, and after college graduation, I moved to a little town outside of Roanoke, Virginia.

### Where would you like to visit?

There are so many places I'd love to see but, at the top of my list...I'd love to visit Greece, Germany, Portugal, and Morocco!

### What characteristics do you admire most in others?

Honesty, genuine kindness, and a sense of adventure.

### How long have you been involved in SEPA?

Only two weeks!

### What are the skills you use most in your career?

My communication and organizational skills.

### What is something unusual or funny that no one knows about you?

I can quote every line of the movie *Stepbrothers* and do so often—much to my husband's dismay. 🔥

# SEPATEC Training

## *“Installing Lines—Instructors Dave Donahue and Kenneth Melton”*



Spring Semester — 18 Students from NC, SC and GA



Dave Donahue in the regulator lab!



PROPANE, HVAC  
COMPRESSED GAS



HEARTH



OUTDOOR LIVING



**WWW.RAYMURRAY.COM**

- Place Orders
- Check Inventory
- Access Resources

REGISTER FOR ACCESS NOW!



- FAST SHIPPING
- TOP BRANDS
- EXPERT SUPPORT

**888-260-1900**



We offer a wide selection for all of your heating and gas needs

- Fireplaces
- Tankless Water Heaters
- Fireplace Logs
- Outdoor Grills
- Woodburning Stoves
- and much more
- Fire Pits/Bowls



**TrueFlame...  
THE NEW NAME IN FIRE!!**



Sizes available: 26", 32" & 40"

Contact your Tri-State Territory Manager for more details!

**TSD**  
TRI-STATE  
DISTRIBUTORS

Georgia:

Robert Hernandez :: 770-468-4683  
rhernandez@tsdsupply.com

South & North Carolina:

Matt Lane :: 225-279-0128  
mlane@tsdsupply.com

[www.tri-statedistributors.com](http://www.tri-statedistributors.com)

1.800.476.6164

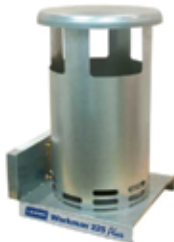
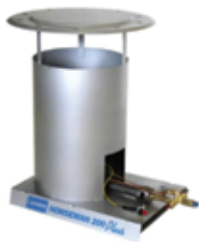
# Gardner Marsh + Propane Trucks & Tanks

From Brass To Bobtails:  
Delivering Quality, Service, & Dependability



## Gardner Marsh Gas Equipment Co.

Raleigh, NC and Florence, SC  
NC: (800) 334-9245 SC: (800) 868-8988  
[www.gardnermarsh.com](http://www.gardnermarsh.com)



Keep your customers comfortable no matter the temperature with cooling and heating options from L. B. White! Their rental-ready evaporative coolers and construction heaters are easy to use and built to last!

**Your Value Added Distributor For Gas Equipment & Appliances**  
**Family Owned & Operated Since 1961**



## Propane Trucks & Tanks, Inc.

Apex, NC: (888) 362-5150  
[www.propanetrucksandtanks.com](http://www.propanetrucksandtanks.com)

### Services Include:

Propane Bobtails (New & Re-chassis)  
Cylinder Exchange Trucks  
Service & Crane Trucks  
Bobtail and Transport Repairs and Service  
Required MC-331/DOT Tank & Equipment Inspections  
Meter Proving/Calibration  
Technical Support  
Blasting and Painting  
Large Inventory of Parts for Repair or Ordering

**Don't see what you need here?**  
**Call us today to discuss your needs!**

# 3eightEnergy

VISIT US AT 3EIGHTENERGY.COM

EXPERIENCE  
3EIGHTENERGY

**JEFF RUFFNER**  
jruffner@3eightenergy.com  
(724) 672-8622

**JAMES HARRIS**  
jharris@3eightenergy.com  
(828) 273-5637

**KATHY STANDLEY**  
kathy.standley@3eightenergy.com  
(816) 844-5679

**PHIL FARRIS**  
pfarris@3eightenergy.com  
(704) 609-6117

**NICOLE MYRICK**  
nicole.myrick@3eightenergy.com  
(228) 669-0796

WE SUPPORT



## WHAT'S WRONG WITH THIS PICTURE?

This installation of an underground tank does not comply with section 6.8.7.1(H), which requires "...the discharge of the regulator vent shall be above the highest probable water level." This one seems intent on funneling rainwater into the opening and drowning the regulator. There used to be a requirement or a suggestion to install the tank with the ground sloping away from the dome so that water would be encouraged to flow away. I couldn't locate that in the current code. I have to wonder about that light fixture about two feet away from the dome. Is it Class I, Div 1? And what is that other wiring-appearing stuff in the water? Hope the driver doesn't get shocked or trip on the rocks while delivering.

# YOU DESERVE A WEBSITE AS GOOD AS YOUR COMPANY.

Warm Thoughts Communications designs and manages more propane company websites than anyone in the country.



99% of our clients say they'd recommend us.

To see the difference we can make for you,  
check out our success stories at [warmthoughts.com](http://warmthoughts.com)

201-330-9276

**WARM**   
**THOUGHTS**  
communications

Breakthrough Marketing  
for the Propane Industry

Websites • Social Media • Review Management  
Online and Traditional Advertising  
Sales and Customer Service Training



F.W. WEBB COMPANY

# YOUR ONE-STOP DESTINATION FOR **GAS PRODUCTS & SERVICES**

SERVING THE EAST COAST FROM MAINE TO FLORIDA



866-999-1075 • [fwwebb.com/gas](http://fwwebb.com/gas)

**BLACKSTONE**<sup>®</sup>



**GENERAC**<sup>®</sup>

**Rinnai.**



Scan to  
download

**WORTHINGTON**  
INDUSTRIES

**RH PETERSON** CO.



## BMI CARBON PRESS GAS NOW IN STOCK

- More than 200 configurations available in sizes from 1/2 to 2 inches, up to 4 inches coming soon;
- Easily recognizable with distinct yellow markings;
- Designed with a HNBR sealing element and stainless steel ring with two rows of teeth to grip the pipe and lock the fitting in place (patent pending);
- Protected with a Zinc-Nickel coating and are 100% factory tested before being individually bagged;
- Quick installation process using electro-hydraulic press tools, reducing delays and labor costs;
- Compatible with most commercially available pressing tools.



BMI Carbon Press products carry a 15-year limited warranty from the manufacturer against defects in material and workmanship.